



# Infor LN

## Engineer for speed

Manufacturers who want to stay competitive today must deal with an accelerating pace of innovation that shortens product lifecycles and forces every company to bring new products and services to market faster. A fragmented IT platform based on outdated business concepts can't help your company handle the complexity of a constantly changing global supply chain. Your manufacturing company needs a solution that can help you rapidly engineer responsive business processes and adapt to changing requirements.

## Collaborate and specialize

Infor® LN gives you ERP capabilities that combine a pioneering, state-of-the-art user experience design with robust industry-tailored manufacturing functionality. Available on an open source technology stack, Infor LN now provides even greater flexibility to enhance manufacturing processes. It also includes new capabilities to ease implementation, along with innovative features for repetitive manufacturing and improved resource management. Infor LN gives you rich specialized industry capabilities, developed over many years of working with the best manufacturing companies in the world, and combines those with highly productive new technologies, including support for mobile devices, team collaboration, and social networking.

Infor LN is a best-in-class, global ERP solution that delivers agility and fast time to value.

## Standardize processes using proven industry best practices

Companies that manufacture complex products need technology with industry-tailored functionality that is intuitive, user-friendly, and can be implemented quickly for a smaller capital investment. Infor LN meets that need by offering capabilities that improve the way people work.

### Master complexity

Complexity is an inescapable part of today's highly competitive manufacturing environment. When you use Infor LN to effectively manage that complexity, you can gain a powerful competitive edge. With a solution like Infor LN to help you manage your network of people, technology, activities, information, and resources effectively and economically, you'll be able to make better decisions, boost manufacturing excellence, and deliver exceptional levels of customer fulfillment.

Where other ERP systems take a one-size-fits-all approach, Infor LN is a purpose-built solution that embodies industry best practices in industrial manufacturing, equipment, automotive, high tech, aerospace and defense, distribution, and service management. Infor LN fits the unique requirements of your business out of the box. As a result, you'll gain a wide range of unique benefits.

**Gain confidence with global financial visibility**—With Infor LN, you get a real-time, integrated view of financials across your global business, so you can predict financial results with confidence. You'll be able to streamline your closing process, because you'll have consistent, accurate information derived from a single, integrated system. You'll also have the tools you need to comply with evolving international accounting standards such as US GAAP, IFRS, and IAS. And you'll be able to create financial reports that comply with standards, such as XBRL, and create management reports that help you make business decisions with confidence.

**Deliver operational excellence**—Infor LN supports all your critical business processes, yet provides a consumer-grade user experience that provides everything the user needs in one place to address any business challenge.

**Create low-cost, agile supply chains**—Infor LN helps you create lean, demand-driven supply networks that are resilient to disruptions using advanced supply chain practices. You can then implement a strategic sourcing program to reduce the number of suppliers and eliminate complexity through parts and component standardization. You can take advantage of Infor LN's global, multi-site enterprise planning capabilities to synchronize supply processes, so you can lower inventory, optimize resource utilization, and improve customer service. . You'll also be able to integrate your supplier network with advanced supply chain collaboration capabilities that include vendor managed inventory (VMI), supplier managed inventory, consignment, kanban, just in time (JIT), and supply in line sequence (SILS). In addition, you'll have the supply chain execution capabilities you need (including advanced warehouse and freight management, yard management, value added services, cross docking, and direct material supply) to improve delivery performance and lower fulfillment costs.

**Make the transition to a service-centric business model**—Many companies are making the transition from product-centric to service-centric business models. You can provide quality service using Infor LN's advanced service management capabilities, including service contracts, call center operations, field service, and depot-based repair functionality.

## Discover the power of extensibility

To address your business needs beyond your ERP system, the Infor Xi technology platform connects Infor LN with many other best-in class applications that can address even the toughest business problems. Further extending Infor LN's capabilities to rapidly adapt to changing business needs, Infor Ming.le™ brings the power of social networking to ERP, helping employees collaborate virtually to quickly solve problems.

**Thrive in a world of mass customization**—When you take advantage of Infor LN's market leading manufacturing capabilities, you'll be in a position to increase responsiveness and lower costs. That makes it possible to implement lean initiatives and stay in control of subcontracted operations and outsourced manufacturing.

You can rely on Infor LN to help you make the transition from a make-to-stock (MTS) to a make-to-order (MTO) strategy and produce non-standard products against actual customer demand.

You'll be able to deliver on mass customization profitably by taking advantage of Infor's unique expertise in configure-to-order (CTO), assemble-to-order (ATO), and engineer-to-order (ETO) manufacturing capabilities. Plus, you'll be able to configure products to meet individual customer demands, manage complex assembly processes, and enable engineer-to-order strategies with project-based manufacturing and integrated product design and engineering.

**Master complex projects**—You can manage the complexities associated with multi-year projects with complex contract and billing terms, long lead-time items, quality requirements, and fees and penalties based on delivery performance.

With Infor LN's advanced project lifecycle management capabilities, you can integrate project management across customer management; design and engineering; sourcing and procurement; manufacturing and logistics; maintenance, repair, and overhaul (MRO); and financials.

You'll have the tools you need to manage your entire product lifecycle and achieve complete cost transparency across all project activities in a single, integrated system.

You'll be able to take your ERP system to the next level with Infor LN's use of Infor ION™ technology and the Infor OS platform to deliver broad extensibility, cross-application integration, workflows, business process management, and business intelligence. Standardize on Infor applications and take advantage of our best-of-breed solutions that include customer relationship management (CRM), corporate performance management (CPM), supply chain management (SCM), sales and operations planning, enterprise asset management (EAM), and product lifecycle management (PLM). Infor ION's unbreakable approach to integration also helps ensure that upgrades go smoothly, without re-programming application integrations.

## Gain focused, interactive insights

A combination of advanced analytics technology and pre-packaged, industry-specific content makes Infor LN a powerful tool to help you develop actionable insight and minimize risk. You can enhance that power by adding Infor LN Analytics, a new type of data store that provides the most accurate, timely information about your operations, so that you gain greater visibility and can more clearly see the connection between strategy and results. Because it unifies analysis and forecasting functions, Infor LN Analytics can help you take rapid action and respond quickly to emerging business opportunities.

## Empower your entire organization

Infor LN transforms your ERP solution from a system of record to a system of engagement that empowers your entire organization. With Infor LN, you can connect people across your organization to customer data and business processes in ways that best fit specific roles and tasks. Because Infor LN is information- and event-driven, it brings relevant insights and prioritized tasks to the end user. Your core ERP users will be able to be more productive because they'll have access to contextual information relevant to the business process task at hand, the relationship with the customer, and be better able to prioritize workloads.

### With Infor LN, you can:

- Gain a best-in-class, global ERP solution that delivers agility and fast time to value.
- Benefit from more than 25 years of manufacturing experience.
- Get best-in-class global financials, supply chain, manufacturing, project, and service lifecycle management capabilities.
- Empower your entire organization through a next-generation user experience.



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INF-2076480-en-US-1018-1

