

# Infor High Tech & Electronics

## Maximize innovation

High tech customers' expectations, combined with the quick pace of technological advancement, put tremendous pressure on your already complex product cycle to get innovative products to market as quickly as possible. To do this, your product development and supply chain management processes need to operate at peak efficiency. You also need to control costs across your organization with effective manufacturing equipment maintenance and automated quality management. And even after your products ship, you still have a responsibility to your customers to quickly resolve any problems that may crop up.

You can do this, and more, with Infor® High Tech & Electronics, a complete suite of solutions that's built on the knowledge and expertise Infor has acquired from more than 30 years of working closely with the world's largest high tech and electronics companies. Together, we've developed an industry-specific suite of solutions that help companies like yours maximize innovation, reduce costs, and ensure on-time delivery. In addition to meeting the needs of general high tech and electronics companies, Infor High Tech & Electronics delivers best practices for industrial electronics, communications equipment, and medical device companies.

### Infor High Tech & Electronics:

- Is used by 5,500+ high tech and electronics companies.
- Is used by 9 of the top 10 high tech companies in the world.
- Is used by more high tech and electronics companies than any other ERP solution in the world to manage supply chains.
- Is built on 30+ years of high tech and electronics industry experience.
- Is specially focused on general high tech and electronics, industrial electronics, communications equipment, and medical device companies.
- Is used by the largest high tech contract manufacturer in the world to manage operations.

## Master complex product lifecycles

Infor High Tech & Electronics gives you the tools you need to overcome the complex product lifecycle of high tech and electronics products—which is made even more complex by shortened product time lines and increased customer demand for product innovation. Product lifecycle management (PLM) capabilities allow you to tightly integrate your engineering, procurement, supply chain, and manufacturing processes to introduce new technologies into your products more efficiently and extend the profitability and life of your existing product lines. You can also help ensure that you get the raw materials you need when you need them with supplier relationship management (SRM) tools that allow you to proactively communicate and collaborate with your suppliers, as well as streamline the product planning and parts approval processes.

## Control costs

With Infor High Tech & Electronics, you get tools to help you increase profitability, streamline processes, and increase throughput—without having to invest more resources. For instance, enterprise asset management (EAM) capabilities help keep your company's equipment, facilities, and assets in tip-top shape—reducing your carbon footprint and energy costs, while quality management capabilities can help facilitate the automatic or manual creation of inspection orders.

With warehouse management tools, you can maximize your product placement strategies, prioritize tasks more effectively, implement productivity standards, and increase logistics efficiency.

"We have improved on-time delivery to 94%—with that number still rising—and our return rate has declined by over 85%."

Ty Eggemeyer  
Chairman  
Accuspec Electronics

Supply chain planning tools can help you better forecast customer demand—and combine with project planning and scheduling and sales and operation planning capabilities, to help synchronize the flow of material and capacity to improve on-time performance. You can also streamline tracking and tracing processes throughout your supply chain with product genealogy and serialization, manufacturing part number functionality, and promotional packaging and pricing tools.

## Ensure on-time delivery

With Infor High Tech & Electronics, you get advanced business intelligence tools that can help you improve the on-time delivery of your products with reliable predictions, strategic planning, and nimble adjustments to your supply chain and manufacturing operations as needed. You can collect key data and analyze historical and current information to drive process improvements, which can help you efficiently design, build, and deliver technically advanced products on time to your customers.

## Deliver profitable aftermarket service

Your relationship with your customers—and future sales with those customers—can depend heavily on how well you meet their expectations for speedy and cost-effective resolutions to problems. Service lifecycle management (SLM) capabilities give you real-time insight into parts availability, workforce readiness, and scheduling optimization. You're able to track the complete range of past and current components and configurations, as well as trace every part that was ever used in a product. As a result, your service techs can be fully prepared for any job, get the job done quicker, and successfully complete the job on the first attempt. Infor High Tech & Electronics can help you build a more informed, responsive, and efficient service organization that builds loyalty with your existing customers and attracts new ones.

## Choose the deployment option that works for you

With Infor High Tech & Electronics, you can take advantage of deployment options that include cloud, on-premise, and hybrid deployments—so you can choose the option that makes the most sense for your business today and maintain the flexibility to meet your company's future needs. When you deploy in the cloud, you can free up capital expenses that would otherwise be devoted to implementing and maintaining an on-premise solution, such as for development resources and new hardware.

**Infor High Tech & Electronics is trusted by more than 5,500 customers worldwide, including 9 of the top 10 global high tech and electronics manufacturers.**

**Some of our customers include:**

- Accuspec Electronics
- Benchmark
- Flextronics
- Physik Instrumente
- Sypris Electronics

This freed-up capital can give you greater flexibility to meet your evolving operational needs, such as increasing your investment in R&D initiatives. Whichever deployment option you choose, you'll have the same industry-specific functionality.

When it comes time to deploy, Infor Implementation Accelerator (IA) can help you implement an ERP solution quickly, while still benefiting from its flexibility to support future growth. IA for High Tech & Electronics has industry standard business processes with predefined workflows built in, to deliver faster implementations, predictable outcomes, and a lower total cost of ownership.

## Be productive anywhere

Because Infor High Tech & Electronics is a modern ERP system at its core, it requires less modifications and customizations. This makes it much easier for you to deploy and manage. Not only will new and existing employees find it easier to use, but innovative capabilities, such as enterprise search, configurable user interfaces, and personalized dashboards, better meet the expectations and needs of today's workforce.

In addition, you get a single, reliable source for all of your information—drawing data from multiple Infor- and non-Infor-based systems across your business. You can monitor your business processes and make better business decisions with integrated tools, such as:

- BI and KPIs
- Predictive analytics
- Role-based reports and dashboards
- Workflows, alerts, and notifications
- Social collaboration

And, with Infor mobile applications, you can put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere.

These technologies will change everything you thought you knew about business software.

## Meet customer expectations

Infor High Tech & Electronics gives you the tools to meet customer expectations faster with a reduced cost of doing business. By being able to more efficiently manage your product lifecycles and supply chain, better maintain your cost position, and provide valuable aftermarket services, you'll be able to innovate more aggressively, ensure on-time delivery, and place the focus on your customers. With the strains that the constant drive for innovation put on your organization, Infor High Tech & Electronics can help you profitably satisfy customer demand and grow your business.

# Infor in action.

Our solution can help you solve your most pressing challenges. Take a look at some of our Infor High Tech & Electronics success stories.

## Reducing capital expenses.

A market-leading, US-based company that develops, manufactures and deploys interconnect solutions globally chose to implement Infor High Tech & Electronics in the cloud. The company's goal was to eliminate the costs and resources needed to maintain onsite hardware and software. In addition to cutting these capital expenses,

the company saw additional benefits from having its different business units on the same platform, such as increasing enterprise-wide operational and financial visibility, improved interdepartmental collaboration, and standardizing and consolidating how information is reported within the organization.

## Streamlining equipment maintenance.

A European-based physics research organization that operates some of the world's largest and most-powerful particle accelerators implemented Infor High Tech & Electronics to help manage the purchasing, inventory, and maintenance of the approximately 100-million different components that make up the organization's accelerators.

Using Infor High Tech & Electronics to trace and trap all measurements from the accelerators' equipment, the organization was able to reduce the amount of time and number of people needed to capture this critical data. Additionally, by integrating Infor High Tech & Electronics with its other systems, the organization was able to streamline, simplify, and speed up the process of looking up information about previous maintenance, problems, and solutions.

## Optimizing business processes.

A German-based market and technology leader in precision positioning systems needed to address its numerous information silos and lack of accurate and timely information that resulted from the company's use of multiple legacy business systems across multiple sites. After implementing

Infor High Tech & Electronics, the company was able to consolidate its business systems into a single ERP solution, which allowed it to standardize and optimize its business processes globally and increase the accuracy and timeliness of information. As result, the company was able to lower costs, reduce lead time, increase asset utilization, decrease inventory, and improve customer service.

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