

Customer Driven, Guide Designed



Guide Product Store

Product Catalog 2022



Complementary Solutions to Your Infor XA ERP



Product Catalog 2022

Overview of Guide Products 2022

At Guide, we believe that the best way to help good companies like yours is to provide value to your business by offering excellent products and services to enhance your ability to run your ERP system effectively and efficiently. To that end we have created many products over the years that are complementary solutions, running seamlessly and tightly integrated with your Infor ERP solution, providing the same look and feel that your users experience in all your ERP modules.

Below is a list of our growing number of products that will allow you to take advantage and enhance the power of your ERP solution. Within this document you will find details on each one of these to determine a good fit within your business. At the end you will find contact information to learn more, schedule a demo, or get pricing on any of these.

See the next 2 pages for a summary listing of all our products, with more details on each product in the pages following.



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Guide Products 2022:

Scan-N-Track (SNT): A complete mobile, barcode scanning system for your Warehouse that supports the most common XA inventory and labor transactions (IM, PCC, and PMC), including batch/lot and FIFO if turned on. HTML5 web-based so it can run from scanner guns, Internet browser, iPads, and/or Smart Phones! Also handles MO Picking & Back-flushing, CSM/COM Picking, and Customer Order Shipping (SA) processing (no more green screen).

SNT - PalletTrack (optional add-on module): Add-on module to manage all palletized inventory from your receiving docks and production lines throughout your warehouse and onto consolidated or single order shipments, our PalletTrack solution may be just what you need.

Physical Inventory / Cycle Count System: Full add-on functionality to enhance MM to truly support physical inventory counts & cycle counting best practices. Built to replace American Viking's Physical Inventory system (they are no longer in business) along with many other enhancements.

System-Link Toolkit (SLTK): An easy to use System-Link management console (built in Integrator). Easily allows Excel spreadsheet upload to XA with NO programming needed in less than 15 minutes.

SLTK - XA Import Tools (optional add-on module): Add-on module for System-Link Toolkit to replace XA Offline Loads.

Material Logistics Re-Order Point System (MLRP): For customers that do not run MRP or rely more heavily on re-order point calculations, and want tight control and visibility over their Re-Order Point system. This product gives you all of that and more. It is web-based and fully integrated to the XA re-order point control attributes in MM. Automatically create Purchase, Transfer, Manufacturing, and/or Repackage Orders in XA. Filter and Sort data easily to fine tune your replenishment schedules.

Auto-Indexer: This is a product that provides a company the capability to build indexes on their system in an automated way. Through the use of preset control data that can be tailored to meet a company's needs for indexing, this product allows for a "set it and forget it" approach to automatically build indexes that the IBM iSeries OS is recommending be built to improve performance.

A/R Collections & Follow-Up: A "dashboard" that shows all the information in one place about a customer, an invoice, payments, aging, notes & activities, etc. developed in Powerlink with drill down capability and powerful reporting. Ability to have multiple contacts, phone numbers, and email addresses for a single customer and you can add notes at either a customer or invoice level.

Item Availability & Indented Inventory Inquiry: Replicates the visibility of item availability from the "green screen" (Inventory Management, Item Availability - menu item #5) and adds even more useful capabilities using the power of Integrator. This product can be used to show true requirements based on a blow through of the BOM to see what is currently on-hand compared to what is needed based on the line item quantity.

Guide Essentials Utility Toolkit: A set of very useful and powerful tools that we've developed over the past 15 years to make your XA experience a cut above!





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Guide Products 2022 (cont'd):

ERP 2 EDI Solution: A full EDI solution (inbound and outbound) for XA using ION and System-Link. This solution is ERP and EDI VAN independent, it only requires ION v11 with Connect 3P and the associated pre-requisite software to support ION.

Promotions & Discounting System: A complete system that can handle highly complex promotions and discounts. It provides powerful reporting and tracking of sales and promotions, fully integrated with XA and CSM.

Web-Based PO Requisition System: Provides visibility and flexibility to automate a customer's PO Requisition process.



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Guide Product Solutions

Scan-N-Track: Real-time XA Transaction Processing

Related Infor Applications:

- Materials Management (MM or IM)
- Procurement Management (PM or PUR)
- Production Monitoring & Control (PMC)
- Production Control & Costing (OBPM or PCC)

Business Issue: Not all XA transactions are supported in Integrator/Powerlink yet. The data capture screens for the XA transactions do not “fit” on RF guns. TRDATA is confusing and difficult to use for capturing / editing transactions. Companies want real-time validation for transactions throughout the shop as they are occurring. “Move it / transact it / validate it” should be the mantra of all world class manufacturing companies. With Scan-N-Track you have all you need in one easy to use solution tightly integrated with XA!

What It Does:

- Built in HTML5, works from any input device that supports HTML5 (iPad, Smart Phone (Android or iOS), PC internet browser, and/or RF scanning guns)
- Performs real-time edits for all XA transactions (just as if the user were hand keying into the XA screens, whether Powerlink or green screen)
- Instantly provides the user with friendly error / warning messages indicating the problem
- Supports paper-based, label-based, or hybrid printer environments
- Will automatically notify and route parts to inspection (if flag turned on) during receiving
- Fully supports controlled warehouse functionality (complete or partial warehouse control)
- Fully configurable to set who is enabled for which XA transactions, supports all XA security rules
- Ability to create badge groups for users with similar security / access for easy maintenance
- Can work across multiple locations, multiple iSeries, multiple environments globally

Benefits:

- All XA transactions are supported via an easy to use HTML5 interface
- Real-time edits / validation as the transactions are occurring
- Full support for bar coding and turnaround numbers
- Provides notification of shortages or replenishment needs as the product is received at the dock
- Ability to customize the “descriptions” or “names” of the transactions to fit the terminology (e.g. lean) within your organization
- Instantly pays for itself with significant improvements in visibility, data integrity, and real-time processing of transactions
- Supports deployment as On Premise, Guide-hosted, or Hybrid depending on your needs



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SNT - PalletTrack (optional add-on module)

Business Issue:

Do you manage or want to manage your inventory on pallets? Do you need to track material at a batch/lot and/or FIFO (expiration) date level? If so our PalletTrack product can help you manage your inventory at a pallet level using mobile, barcode enabled devices. From your receiving docks and production lines throughout your warehouse and onto consolidated or single order shipments our PalletTrack solution may be just what you need.

Benefits:

- Pallet Management from receiving & production to warehousing to picking & shipping
- Consolidate and manage multiple products on a pallet via license plate barcodes
- Track individual products on a pallet by WH, Item, Location, Batch/Lot and Expiration (FIFO) Date
- Utilize barcode scanning from mobile handheld devices with an easy to use interface
- Real-time inventory transaction validation and posting in XA
- One scan of the license plate number (LPN) for instant visibility & movement of palletized items
- 100% System-Link based for all XA interaction to future-proof your investment
- A mobile, user friendly, customizable, fully barcode compatible, global solution

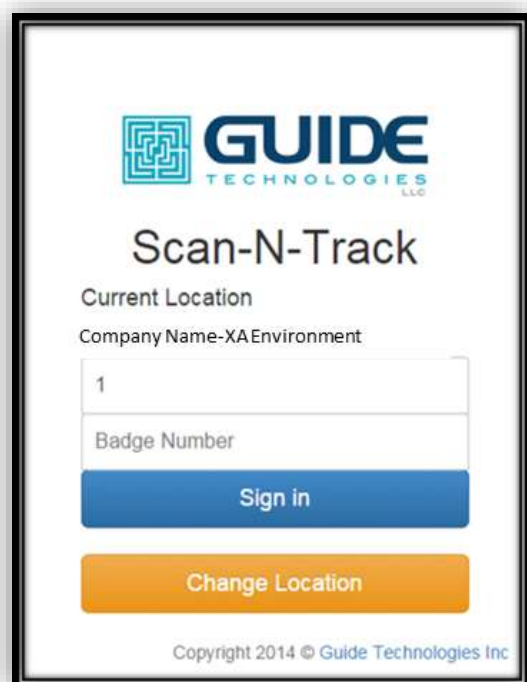


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Scan-N-Track: Real-time XA Transaction Processing Screen Shots (Login and list of available transactions):



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Scan-N-Track

Current Location
Company Name-XAEnvironment

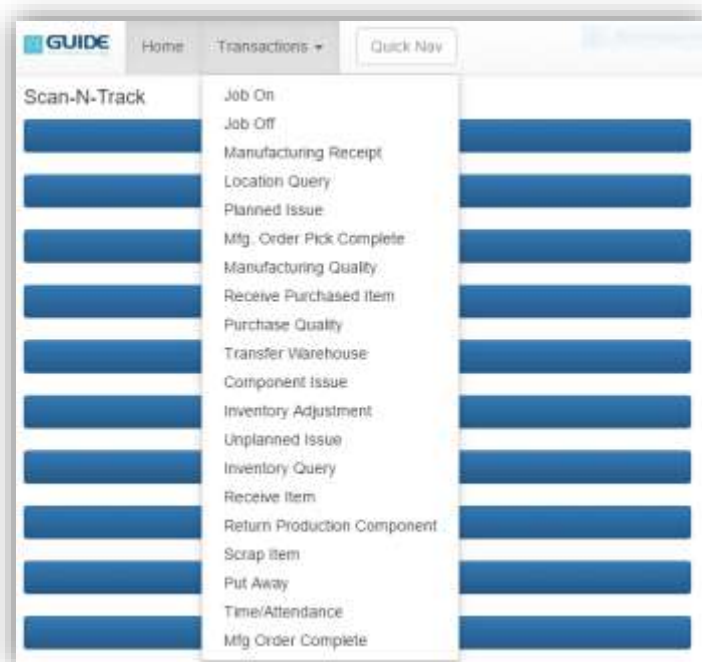
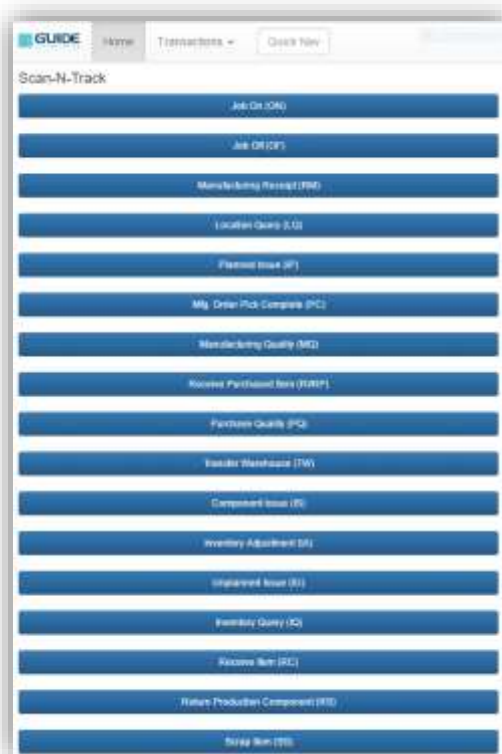
1

Badge Number

Sign in

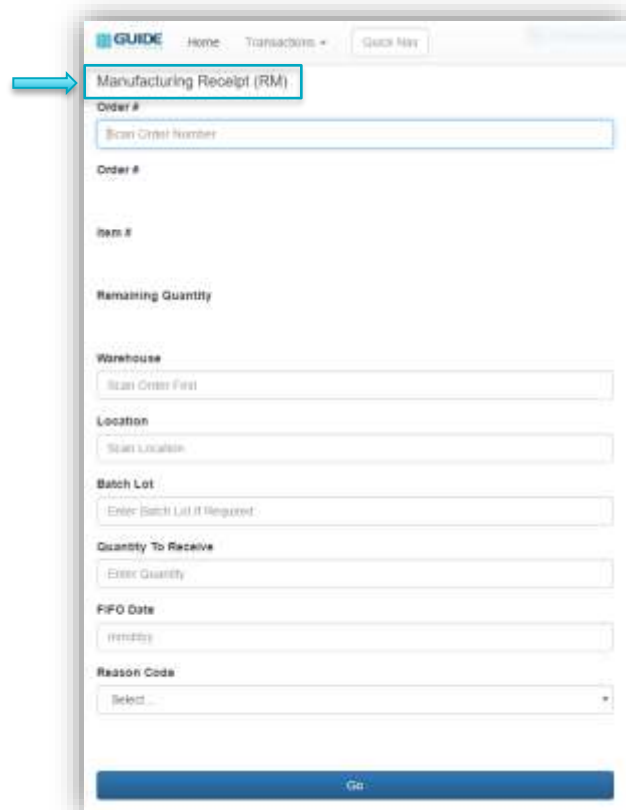
Change Location

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Scan-N-Track: Real-time XA Transaction Processing Screen Shots (Select Inventory Transactions - Samples):



GUIDE Home Transactions + Quick Nav

Manufacturing Receipt (RM)

Order #
Scan Order Number

Order #

Item #

Remaining Quantity

Warehouse
Scan Order First

Location
Scan Location

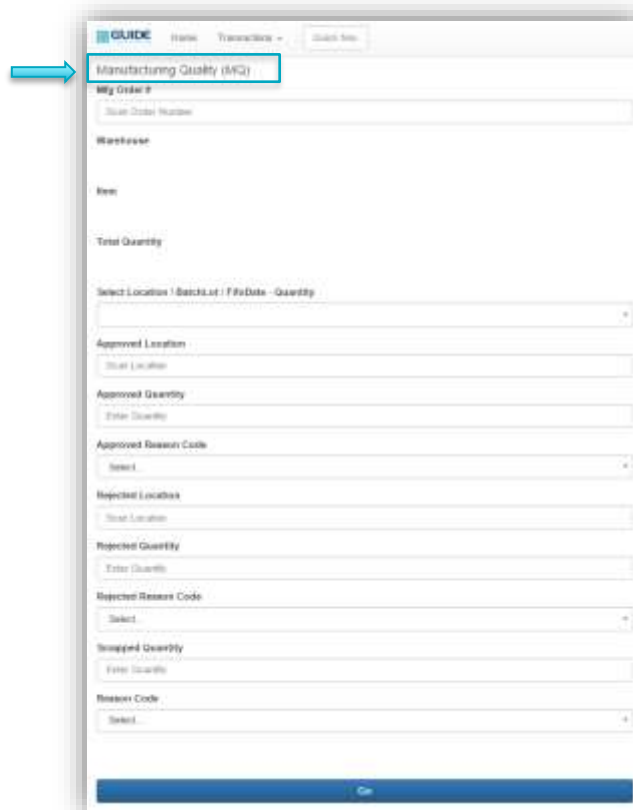
Batch Lot
Enter Batch Lot (if Required)

Quantity To Receive
Enter Quantity

FIFO Date
(Month)

Reason Code
Select

Go



GUIDE Home Transactions + Quick Nav

Manufacturing Quality (MQ)

Qty Order #
Scan Order Number

Warehouse

Item

Total Quantity

Select Location / Batch Lot / FIFO Date - Quantity

Approved Location
Scan Location

Approved Quantity
Enter Quantity

Approved Reason Code
Select

Rejected Location
Scan Location

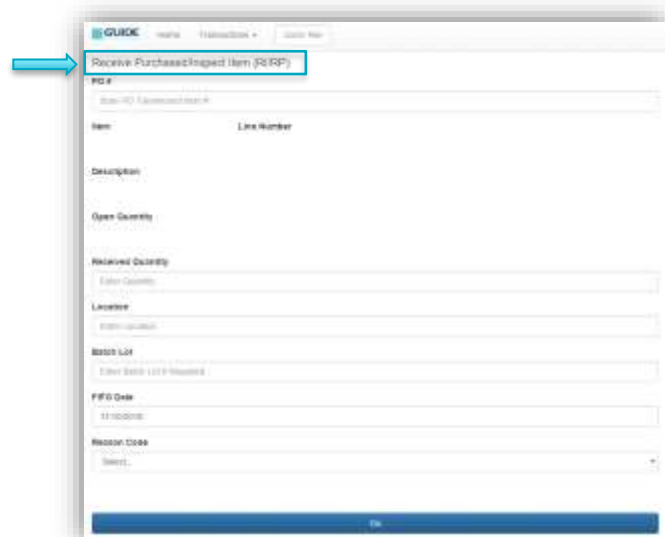
Rejected Quantity
Enter Quantity

Rejected Reason Code
Select

Scrapped Quantity
Enter Quantity

Reason Code
Select

Go



GUIDE Home Transactions + Quick Nav

Receive Purchased Item (RPI)

PO #
Scan PO / Enter PO Number

Item
Line Number

Description

Open Quantity

Received Quantity
Enter Quantity

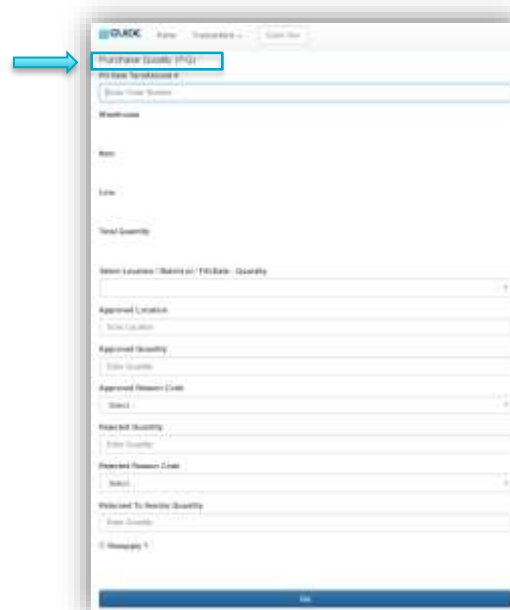
Location
Scan Location

Batch Lot
Enter Batch Lot (if Required)

FIFO Date
(Month)

Reason Code
Select

Go



GUIDE Home Transactions + Quick Nav

Purchase Quality (PQ)

PO Order / Purchase Order #
Scan Order Number

Warehouse

Item

Line

Total Quantity

Select Location / Batch Lot / FIFO Date - Quantity

Approved Location
Scan Location

Approved Quantity
Enter Quantity

Approved Reason Code
Select

Rejected Quantity
Enter Quantity

Rejected Reason Code
Select

Unreceived To Receive Quantity
Enter Quantity

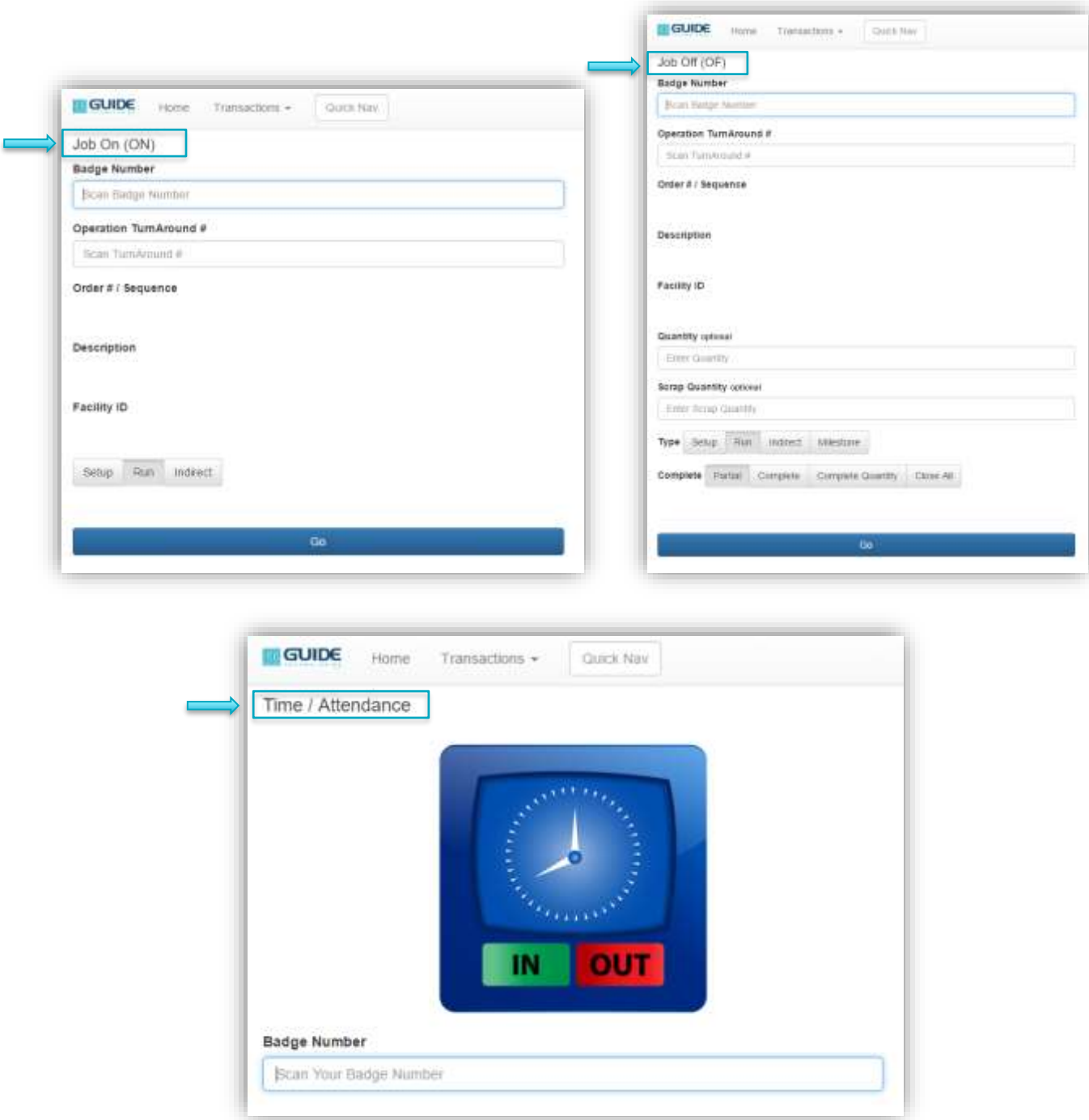
Message

Go

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Scan-N-Track: Real-time XA Transaction Processing

Screen Shots (Select Labor Transactions - Samples):



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Scan-N-Track: Real-time XA Transaction Processing

Screen Shots (Specific Queries within Scan-N-Track):

Location Query:

GUIDE Home Transactions + Quick View

Logged in as RICK.ALTENAU@guide-01 Logout

Location: P001

Whs	Item	Batch/Lot	FIFO Date	Qty On Hand	Qty Allocated	Qty Available	Status	Due Date
100	080067		08/10/2016	1.000	0.000	1.000	Approved, No Shelf Life	
100	7865780		08/23/2016	2.000	0.000	2.000	Approved, No Shelf Life (M000020)	
100	HC388750		08/25/2016	-2.000	0.000	-2.000	Approved, No Shelf Life (M000000)	
100	091703		08/26/2016	1.000	0.000	1.000	Approved, No Shelf Life	
100	AR066702		08/31/2016	1.000	0.000	1.000	Approved, No Shelf Life (M000070)	
100	HC388750		09/01/2016	-1.000	0.000	-1.000	Approved, No Shelf Life (M000000)	
100	AR066702		09/06/2016	-10.000	0.000	-10.000	Approved, No Shelf Life (M000000)	
100	HC388750		09/06/2016	-10.000	0.000	-10.000	Approved, No Shelf Life (M000000)	
100	AR066702		09/20/2016	-25.000	0.000	-25.000	Approved, No Shelf Life (M000240)	
100	DCV-12-4566		09/29/2016	9.000	0.000	9.000	Approved, No Shelf Life (M000000)	
100	HC388750		09/29/2016	-25.000	0.000	-25.000	Approved, No Shelf Life (M000240)	
100	AR066702		11/04/2016	-25.000	0.000	-25.000	Approved, No Shelf Life (M000250)	
100	HC388750		11/05/2016	-25.000	0.000	-25.000	Approved, No Shelf Life (M000250)	
100	HC388750	082218	08/23/2016	30.000	0.000	30.000	Approved, No Shelf Life (M000000)	
100	225000	052816	05/29/2016	30.000	0.000	30.000	Approved, No Shelf Life (M000270)	08/30/2016
100	DCV-12-2300	089016	08/30/2016	1.000	0.000	1.000	Approved, No Shelf Life (M000000)	
100	225000	083116	08/31/2016	1.000	0.000	1.000	Expired, Waiting Inspection (P001087)	09/01/2016
100	AR066702	0901160	09/01/2016	89.000	0.000	89.000	Approved, No Shelf Life (M000000)	
100	DCV-12-2300	090816	09/08/2016	25.000	0.000	25.000	Approved, Within Shelf Life (M000230)	09/18/2016
100	225000	093016	09/30/2016	5.000	0.000	5.000	Approved, Within Shelf Life (P001087)	10/01/2016
100	225000	12340	09/30/2016	10.000	0.000	10.000	Approved, Within Shelf Life	09/21/2016
100	202000	123456	09/01/2016	-1.000	0.000	-1.000	Approved, Within Shelf Life	09/02/2016
100	225000	1214567	08/22/2016	20.000	0.000	20.000	Mtg, Waiting Inspection	

ScanNTrack v 1.00 - Guide Technologies © 2014-2016

Inventory Query:

GUIDE Home Transactions + Quick View

Logged in as RICK.ALTENAU@guide-01 Logout

Inventory Query (IQ)

Item #

Scan Item Number

Item: 225000
22 GAUGE COPPER WIRE, COATED

Whs	Location	Batch/Lot	FIFO Date	Qty On Hand 2000	Qty Allocated 0	Qty Available 2000	Status	Due Date
LCW	DOCK	400	08/09/2008	300.000	0.000	300.000	Approved, No Shelf Life	
LCW	SHELF	900	08/09/2008	2000.000	0.000	2000.000	Approved, No Shelf Life	
100	P001	062916	08/29/2016	90.000	0.000	90.000	Approved, No Shelf Life (M000270)	08/30/2016
100	P001	063116	08/31/2016	1.000	0.000	1.000	Expired, Waiting Inspection (P001087)	09/01/2016
100	P001	093016	09/30/2016	5.000	0.000	5.000	Approved, Within Shelf Life (P001087)	10/01/2016
100	P001	12340	09/30/2016	10.000	0.000	10.000	Approved, Within Shelf Life	09/21/2016
100	P001	123456	09/01/2016	-1.000	0.000	-1.000	Approved, Within Shelf Life	09/02/2016
100	P001	1234567	08/22/2016	20.000	0.000	20.000	Mtg, Waiting Inspection	
100	QC01	093016	09/30/2016	90.000	0.000	90.000	Put, Waiting Inspection (P001082)	10/01/2016
100	QC01	101716	10/17/2016	90.000	0.000	90.000	Put, Waiting Inspection (P001095)	10/18/2016
100	010100	080916	08/09/2016	-1.000	0.000	-1.000	Approved, Within Shelf Life	08/10/2016
100	010100	062916	08/29/2016	1.000	0.000	1.000	Approved, Within Shelf Life	08/30/2016
100	010100	063116	08/31/2016	9.000	0.000	9.000	Expired, Waiting Inspection (P001087)	09/01/2016
100	010100	0631161	08/31/2016	25.000	0.000	25.000	Approved, Within Shelf Life	09/01/2016
100	010100	090116A	09/01/2016	10.000	0.000	10.000	Approved, Within Shelf Life (P001087)	09/02/2016
100	010100	090116B	09/01/2016	5.000	0.000	5.000	Approved, Within Shelf Life (P001087)	09/02/2016
100	010100	090116C	09/01/2016	-6.000	0.000	-6.000	Approved, Within Shelf Life (P001087)	09/02/2016
100	010100	090116D	09/01/2016	8.000	0.000	8.000	Approved, Within Shelf Life (P001087)	09/02/2016
100	010100	091716	09/17/2016	1.000	0.000	1.000	Approved, Within Shelf Life	09/18/2016
100	010100	091716	09/17/2016	2.000	0.000	2.000	Approved, Within Shelf Life (P001096)	09/18/2016
100	010100	093016	09/30/2016	30.000	0.000	30.000	Approved, Within Shelf Life (P001092)	10/01/2016



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Physical Inventory / Cycle Count System

Related Infor Applications:

- Materials Management (MM or IM)
- Procurement Management (PM or PUR)
- Financials (IFM, eGL, or AM)

Business Issue: Out-of-the-box functionality from Infor does not support what most companies need when it comes time to conduct their physical inventory counts or regular cycle count processing. Over the years there have been several 3rd party options available for green screen, but nothing has been built in Integrator / Powerlink. Guide has built the functionality in Integrator to support many of the features and functions that customers have either created themselves (custom) or purchased via a 3rd party. These are problematic when migrating to newer versions of XA. With Guide's solution, our product is fully release transparent.

What It Does:

- Supports best practice rules for inventory management control
- Allows for additional reports and/or features to be added relatively easy using built-in, supported Integrator tools
- Provides ability to easily create cycle count groups and easy entry of data from count sheets
- Ability to create count groups by warehouse or subset of items from any warehouse
- Ability to create and print miscellaneous tags while maintaining numerical sequencing control
- Can easily customize tag printing to match your existing tags or new formats you may be (or want to) consider
- Provides enhanced reporting for variance and valuation reporting

Benefits:

- "Built in Integrator" means it looks and feels like all other Powerlink modules, and that our product is release transparent when you decide to migrate to future releases and/or apply PCMs/PTFs
- Enhanced tag grouping, subset ability, and easier data entry from count sheets
- Provides ability to print miscellaneous tags while maintaining controls
- Ability to easily "cleanup / delete" unused miscellaneous tags
- Ability to control which printer to use when printing tags or reports
- Can process tags in batch or interactive mode



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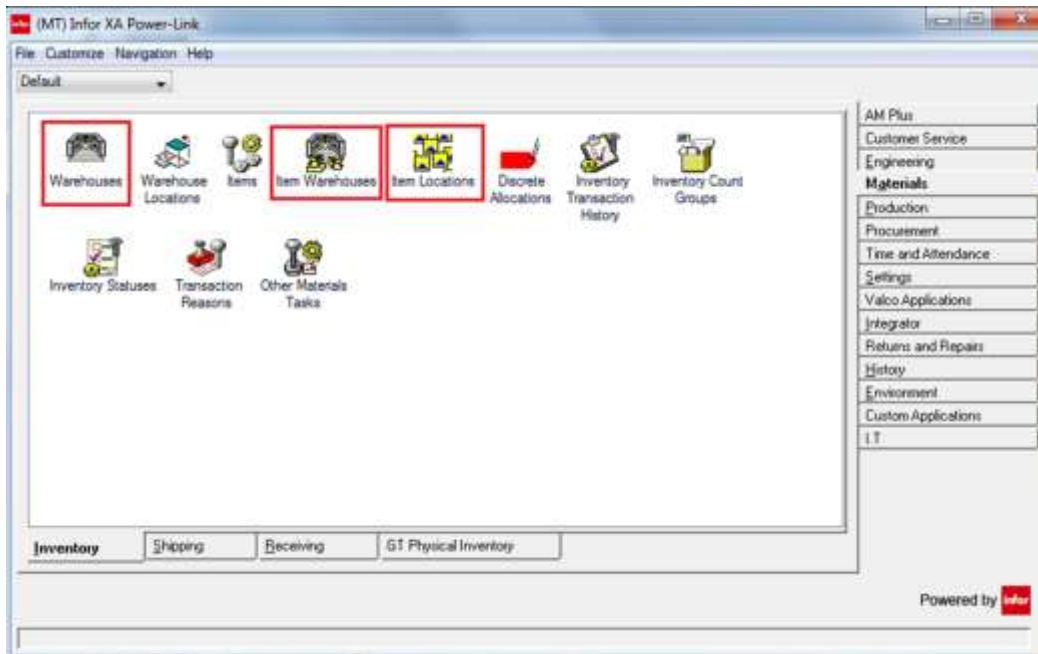
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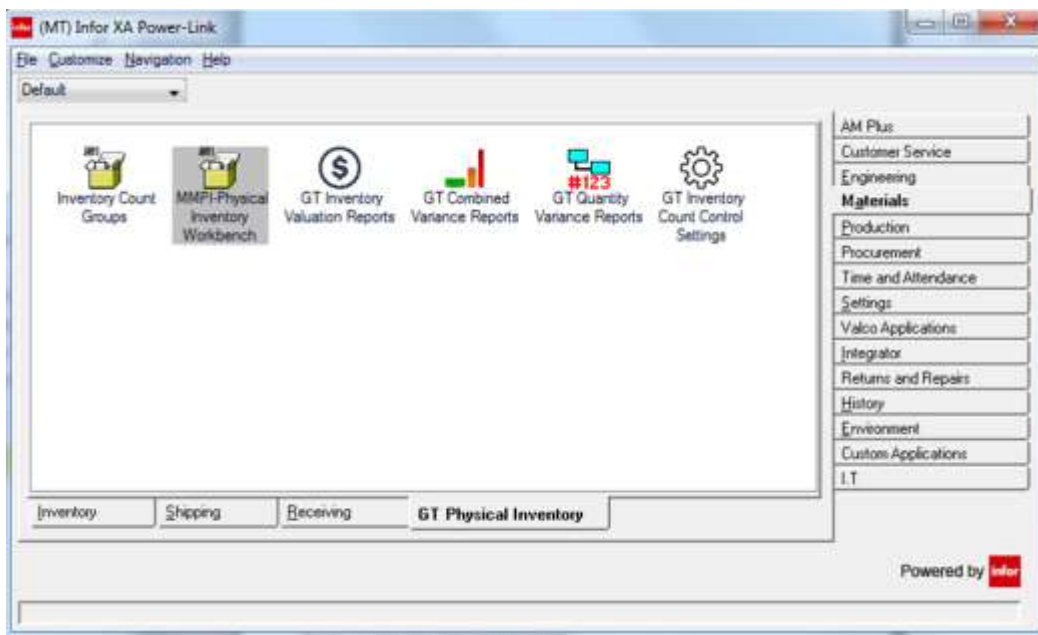
Physical Inventory / Cycle Count System

Screen Shots:

Standard XA objects:



Guide enhancement objects:

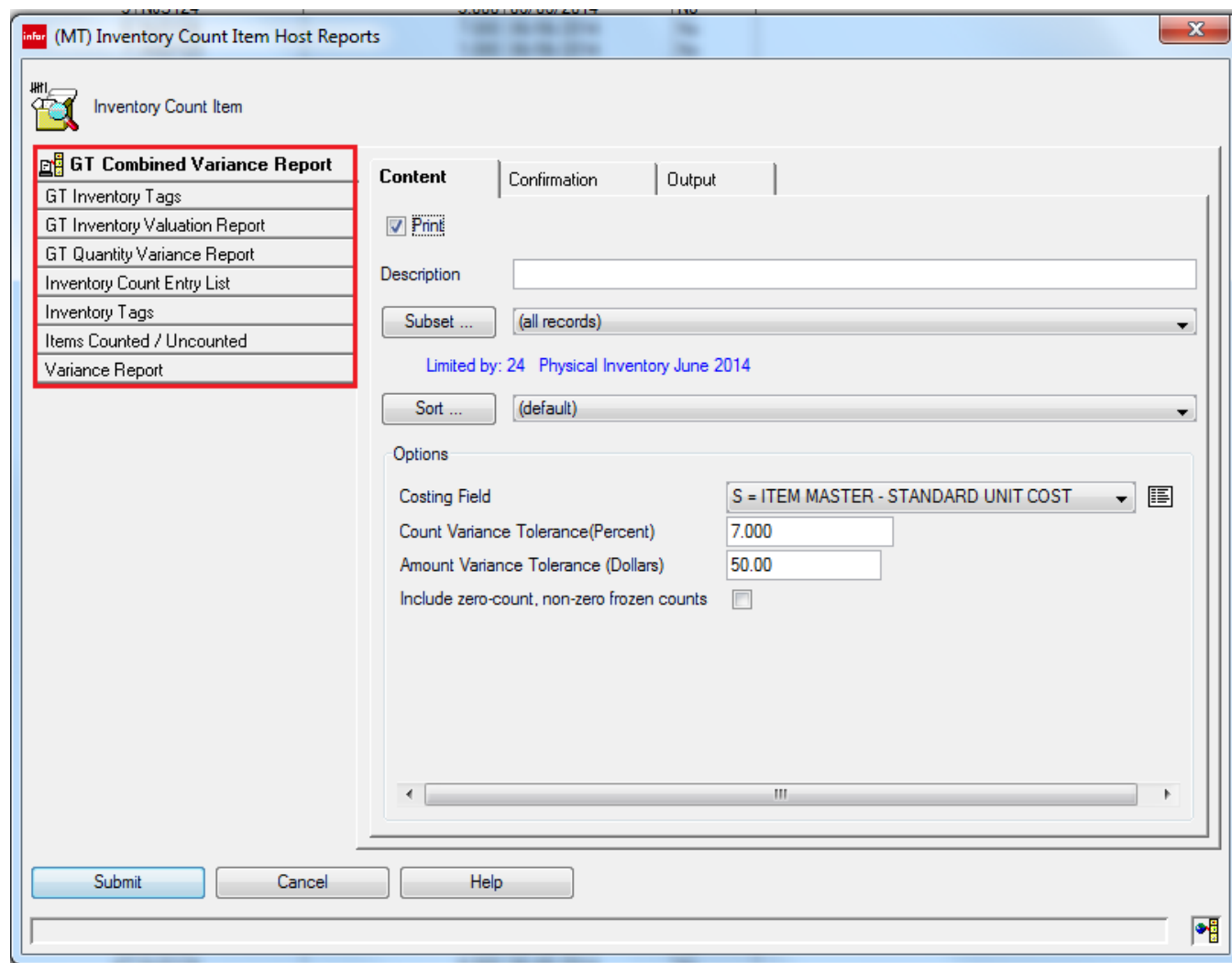


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Physical Inventory / Cycle Count System

Screen Shots (cont'd):

The first 4 reports that begin with GT are part of the Guide Technologies custom reports. The last 4 reports are standard XA reports.



Infor (MT) Inventory Count Item Host Reports

Inventory Count Item

- GT Combined Variance Report**
- GT Inventory Tags
- GT Inventory Valuation Report
- GT Quantity Variance Report
- Inventory Count Entry List
- Inventory Tags
- Items Counted / Uncounted
- Variance Report

Content | Confirmation | Output

☒ Print

Description:

Subset ... (all records)

Limited by: 24 Physical Inventory June 2014

Sort ... (default)

Options

Costing Field: S = ITEM MASTER - STANDARD UNIT COST

Count Variance Tolerance(Percent): 7.000

Amount Variance Tolerance (Dollars): 50.00

Include zero-count, non-zero frozen counts: ☐

Submit Cancel Help



Product Catalog 2022

System-Link Toolkit (SLTK)

Related Infor Applications:

- Enterprise Integrator (EI)
- System-Link (SL)
- Anyone Using Offline Loads
- Anyone using Excel Uploads to XA

Business Issue: System-Link is Infor's only supported solution to read/write data to/from the XA database. Offline Loads are going away in any future PTF release (it has already begun in XA R9), and System-Link is the only Infor supported solution to replace that functionality. System-Link and XML can be hard to learn for those coming from an RPG background.

What It Does:

- First, it is built in Integrator, so the familiar Power-Link user interface is used.
- It allows programmers and users to interact with System-Link without knowing XML and minimal RPG coding.
- Allows you to learn and use System-Link quickly, manage the transactions in and out, and parse the results into user-friendly responses.
- Processes using the exact same edits and business logic as if an end-user were hand keying the data via Power-Link or Net-Link (including custom edits and objects done in Integrator).
- All XA security rules are enforced.
- Maintenance history is preserved.
- Can be used to replace standard updating / processing as well as replacing offline loads.
- It is release transparent by using System-Link as Infor ensures System-Link will be so.
- Adheres to the industry standards of OAGIS and XML, and can interact with web services.
- Upload Excel Spreadsheets easily with NO programming needed! This can be done in less than 15 minutes even with complex spreadsheets containing a lot of related business object data (e.g. Customer Order header, line items, multiple ship to addresses, etc).

Benefits:

- Easily Create and Group XML Documents: get more projects done in the same time.
- Automates Business Processes: Users can easily fix errors without IT.
- Transparent Interface: Easier for users to work in.
- Replaces Offline Loading (with XA Import Tools): Infor will no longer support offline loading.
- Extremely Scalable for all Size Shops: grows with your business.
- Process millions of transactions in hours vs. days, allowing for more timely delivery of data and thus faster decision-making.
- Future-proof iSeries development using the Infor supported System-Link.



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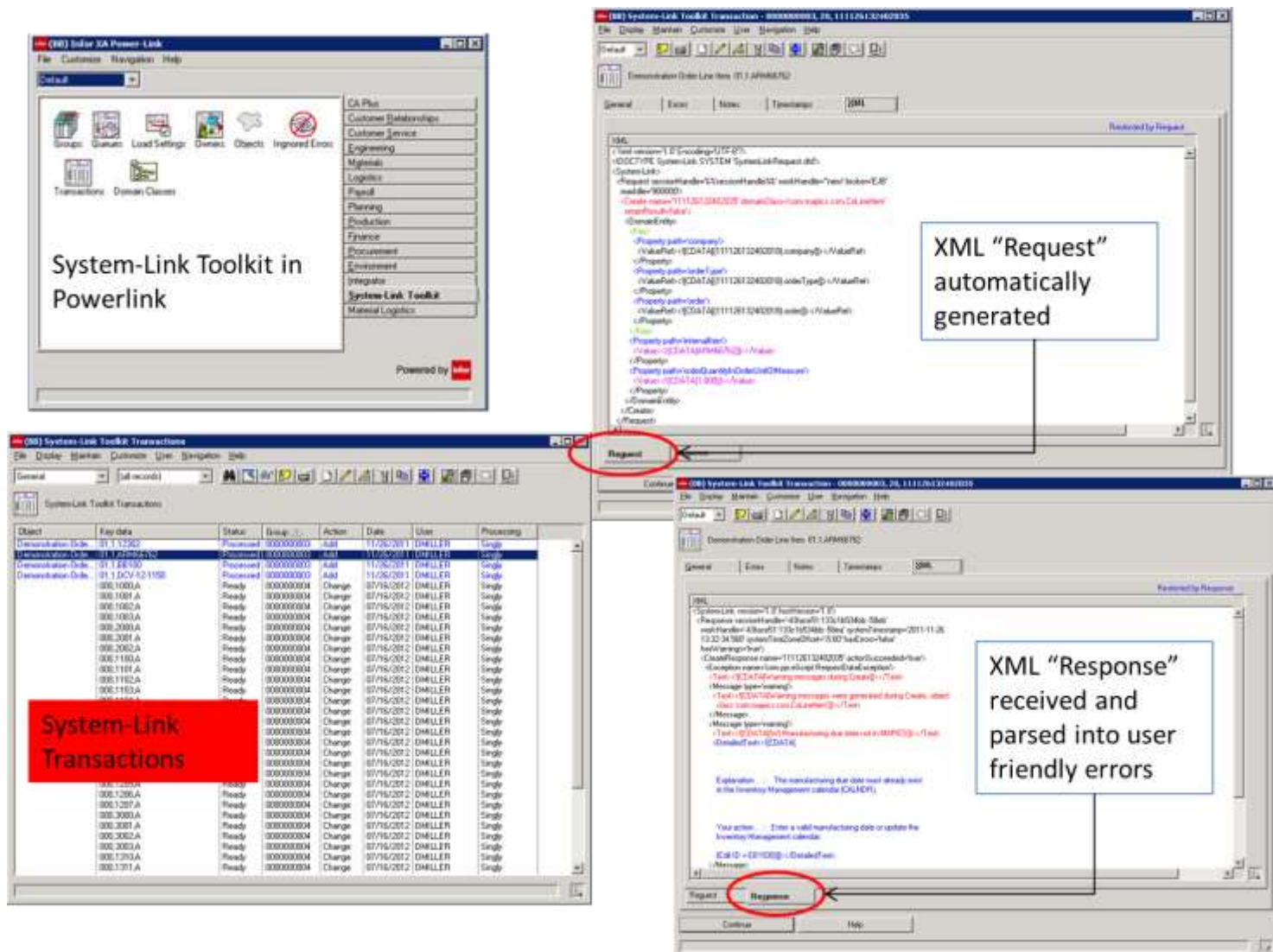
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SLTK - XA Import Tools (optional add-on module)

Business Issue: Offline Loads Are Going Away!

- Guide Technologies' System-Link Toolkit XA Import Tools is the ability to seamlessly replace Offline Loads now that Infor has discontinued support.
- If you depend on offline loads to run critical business functions you can future-proof your investment and be able to perform XA upgrades with peace of mind knowing you have a solution.
- Companies want to use Excel spreadsheets for data input to XA, with SLTK that now becomes easy to setup and control using standard, Infor supported System-Link processing for security, data input, and validations.

Screen Shots:



The screenshots illustrate the workflow of the SLTK - XA Import Tools. The top-left screenshot shows the 'System-Link Toolkit in Powerlink' interface with a sidebar menu. The top-right screenshot displays an 'XML "Request" automatically generated' window, showing a complex XML structure for a System-Link transaction. The bottom-left screenshot shows the 'System-Link Transactions' window, which lists various transactions with columns for Object, Key data, Status, Group, Action, Date, User, and Processing. The bottom-right screenshot shows an 'XML "Response" received and parsed into user friendly errors' window, displaying a detailed error message and a 'Request' button.

System-Link Toolkit in Powerlink

XML "Request" automatically generated

System-Link Transactions

XML "Response" received and parsed into user friendly errors



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Material Logistics Re-Order Point Add-on (MLRP)

Pre-requisite Infor Applications:

- Material Planning (MP)
- Materials Management (MM)
- Procurement Management (PM)
- Order Based Production Management (OBPM)
- Material Logistics (ML)
- SystemLink (SL)
- Enterprise Integrator (EI)

Business Issue:

- MRP is not an appropriate planning process for highly variable demand items. Infor XA's best in class Re-Order Point planning is the right solution for items with highly variable demand. For businesses this is the majority of their items which are controlled by re-order point planning parameters. ***Fits well for Spare / Service parts (e.g. Aerospace, Automotive, etc industries).***
- Maintaining the planning parameters and evaluating the inventory requires control of many different parameters and variables. This is exponentially more difficult for businesses that have multiple distribution warehouses. Better tools are needed to provide the visibility and control across multiple warehouses, ***especially for Repetitive planning customers.***
- Building a full replenishment plan with dependencies is difficult without the proper tools to "build a plan" BEFORE committing that plan to execution.

What It Does:

- MLRP provides simpler and more efficient controls for customers that do not run MRP or rely more heavily on re-order point calculations, and want tight control and visibility over their Re-Order Point system.
- MLRP is web-based and fully integrated to the XA re-order point control attributes in MM.
- MLRP will automatically create Purchase Orders, Inter-warehouse Transfer Orders, Manufacturing Orders, and Repackage Orders in XA.
- MLRP provides easy to use dedicated filter and sort data options to easily fine tune your replenishment schedules.
- MLRP provides the ability to build a "work-in-progress" replenishment plan BEFORE committing the plan to XA to create the appropriate order types.
- MLRP provides the ability to see the replenishment needs across multiple warehouses, filter & sort to target specific areas of need based on known business conditions & order fulfillment needs.

Benefits:

- Web-based user interface allows for access from any device globally.
- Eliminates downloads, uploads and Synchronizations as MLRP is built with IDF's SystemLink.
- Update replenishment parameters (min, max, multiple, safety stock, etc) directly from MLRP.
- All XA security rules enforced and all updates from MLRP to XA are done via System-Link.
- Visibility across all warehouses with flexible filter & sort capability to zero in on problem areas to address immediate business & order fulfillment needs.
- Ability to commit an entire replenishment plan or by individual orders.



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Material Logistics Re-Order Point System (MLRP)

Screen Shots:



GUIDE TECHNOLOGIES

MLRP

Login

XA User ID

Password

Sign in

Note: XA User ID & Password credentials are required, only those with XA security clearance can access the MLRP system.

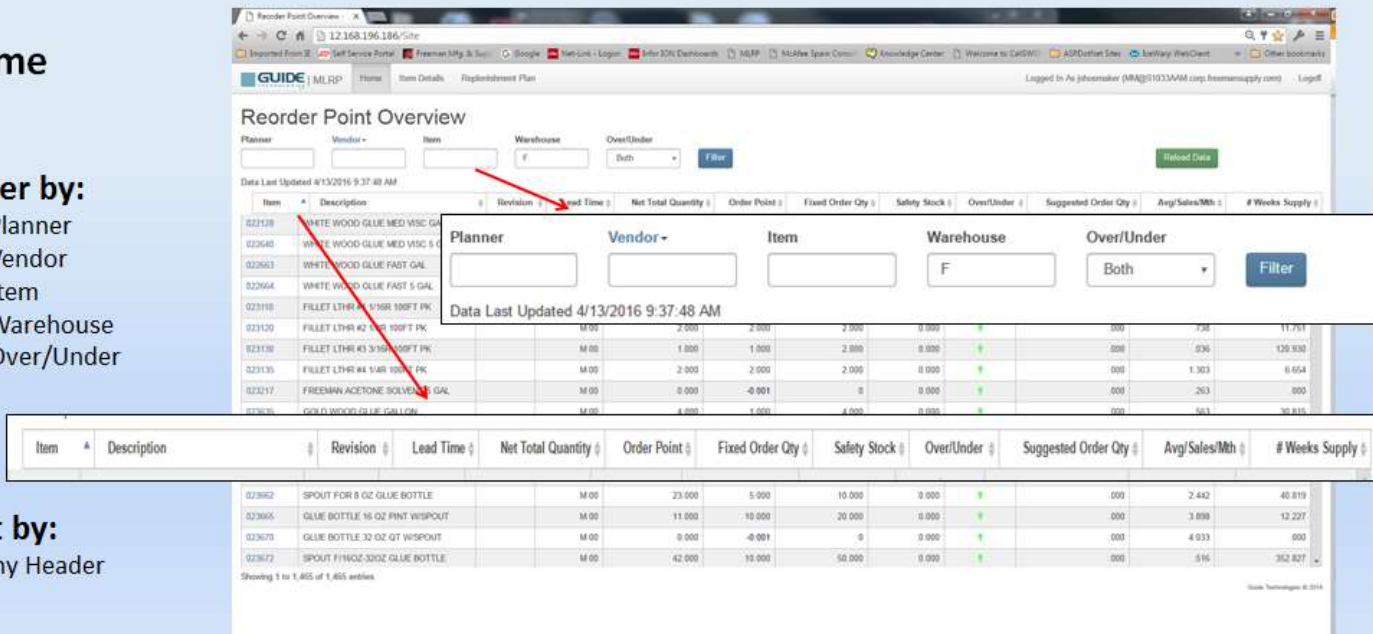
Home

Filter by:

- Planner
- Vendor
- Item
- Warehouse
- Over/Under

Sort by:

- Any Header



Reorder Point Overview

Planner: [] Vendor: [] Item: [] Warehouse: F Over/Under: Both Filter

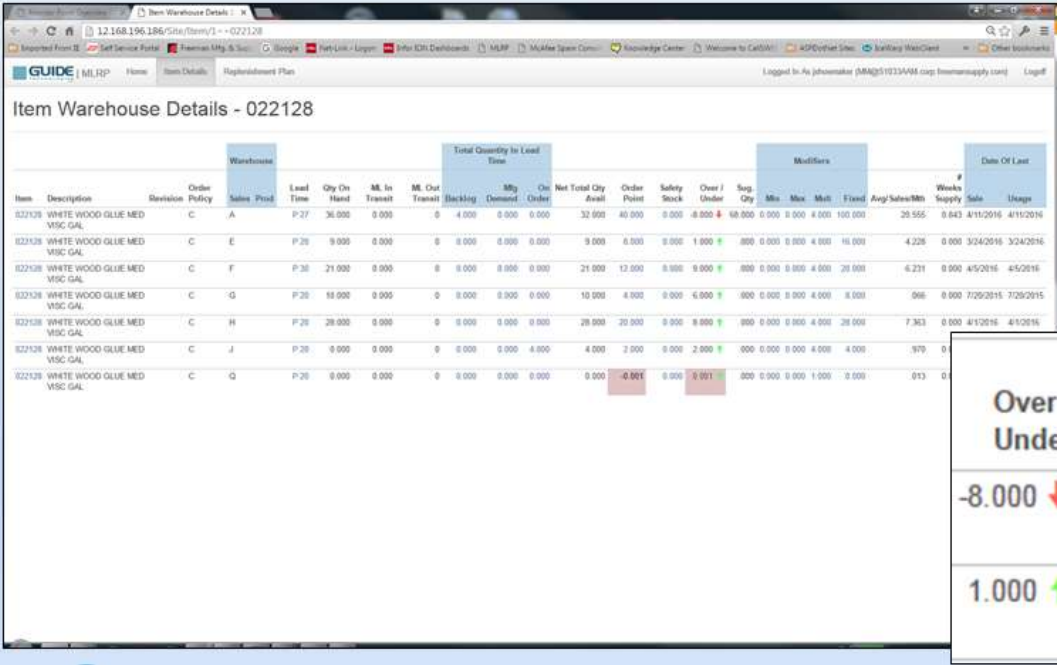
Data Last Updated 4/13/2016 9:37:48 AM

Item	Description	Revision	Lead Time	Net Total Quantity	Order Point	Fixed Order Qty	Safety Stock	Over/Under	Suggested Order Qty	Avg/Sales/Mth	# Weeks Supply
022128	WHITE WOOD GLUE MED VISC G										
022640	WHITE WOOD GLUE MED VISC S										
022663	WHITE WOOD GLUE FAST GAL										
022664	WHITE WOOD GLUE FAST 5 GAL										
023110	FILLET LTHR K1 3/16 100FT PK										
023120	FILLET LTHR K2 1/2 100FT PK										
023130	FILLET LTHR K3 3/16 100FT PK										
023135	FILLET LTHR K4 1/4 100FT PK										
023217	FREEMAN ACETONE SOLVENT GAL										
023305	GOLD WOOD GLUE GALLON										
023662	SPOUT FOR 6 OZ GLUE BOTTLE										
023665	GLUE BOTTLE 16 OZ PINT W/SPOUT										
023670	GLUE BOTTLE 32 OZ QT W/SPOUT										
023672	SPOUT F/16OZ-32OZ GLUE BOTTLE										

Showing 1 to 1,465 of 1,465 entries

Material Logistics Re-Order Point System (MLRP)
Screen Shots:

Select an Item to see the details across all Warehouses:



Item Details

Review each warehouse's stock status

Indicators in place

You can change XA data points directly from the MLRP web browser:

		Warehouse							
Item	Description	Revision	Order Policy	Sales	Prod	Lead Time	Qty On Hand	ML In Transit	ML Out Transit
022128	WHITE WOOD GLUE MED VISC GAL		C	A		P 27	36.000	0.000	0
022128	WHITE WOOD GLUE MED VISC GAL		C	E		P 20	9.000	0.000	0
022128	WHITE WOOD GLUE MED VISC GAL		C	F		P 30	21.000	0.000	0

Item Detail Columns

- Update any hypertext field directly to XA

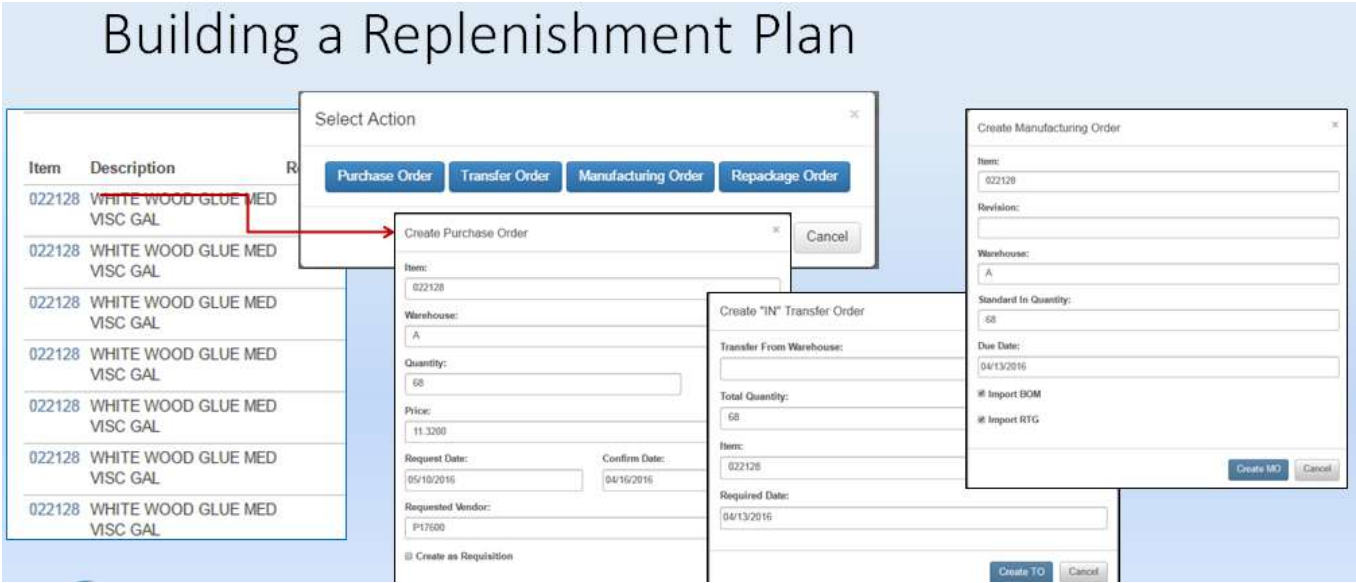
Total Quantity In Lead Time			Modifiers										Date Of Last		
Backlog	Mfg Demand	On Order	Net Total Qty Avail	Order Point	Safety Stock	Over / Under	Sug. Qty	Min	Max	Mult	Fixed	Avg/Sales/Mth	# Weeks Supply	Sale	Usage
4.000	0.000	0.000	32.000	40.000	0.000	-8.000 ↓	68.000	0.000	0.000	4.000	100.000	20.555	0.843	4/11/2016	4/11/2016
0.000	0.000	0.000	9.000	8.000	0.000	1.000 ↑	.000	0.000	0.000	4.000	16.000	4.228	0.000	3/24/2016	3/24/2016

Product Catalog 2022

Material Logistics Re-Order Point System (MLRP)
Screen Shots:

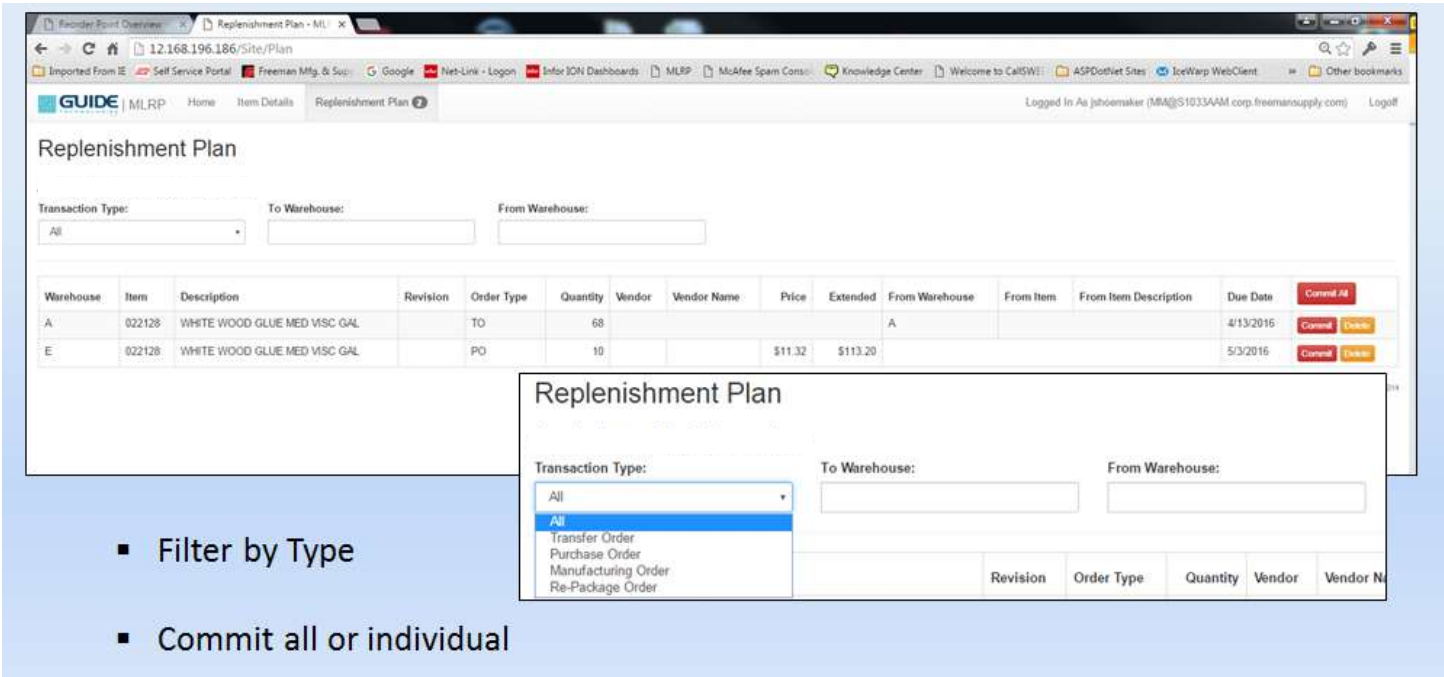
Build a Replenishment Plan and auto-create any type of order needed in XA:

Building a Replenishment Plan



The screenshot shows a table of items with columns 'Item' and 'Description'. The first six rows all contain '022128 WHITE WOOD GLUE MED VISC GAL'. A red arrow points from the first row to a 'Select Action' pop-up window. This window has four buttons: 'Purchase Order', 'Transfer Order', 'Manufacturing Order', and 'Repackage Order'. Below these buttons is a 'Create Purchase Order' window with fields for 'Item' (022128), 'Warehouse' (A), 'Quantity' (68), 'Price' (11.3200), 'Request Date' (05/10/2016), 'Confirm Date' (04/16/2016), 'Requested Vendor' (P17600), and a checkbox for 'Create as Requisition'. To the right of this is a 'Create "IN" Transfer Order' window with fields for 'Transfer From Warehouse', 'Total Quantity' (68), 'Item' (022128), and 'Required Date' (04/13/2016). Further right is a 'Create Manufacturing Order' window with fields for 'Item' (022128), 'Revision', 'Warehouse' (A), 'Standard In Quantity' (68), 'Due Date' (04/13/2016), and checkboxes for 'Import BOM' and 'Import RTG'. At the bottom right of this window are 'Create MO' and 'Cancel' buttons.

Filter and Commit All or by Individual Order:



The screenshot shows the 'Replenishment Plan' interface. At the top, there are fields for 'Transaction Type' (set to 'All'), 'To Warehouse', and 'From Warehouse'. Below these is a table with columns: Warehouse, Item, Description, Revision, Order Type, Quantity, Vendor, Vendor Name, Price, Extended, From Warehouse, From Item, From Item Description, Due Date, and buttons for 'Commit All', 'Commit', and 'Delete'. The table has two rows: one for Warehouse 'A' with Order Type 'TO' and Quantity '68', and another for Warehouse 'E' with Order Type 'PO' and Quantity '10'. A pop-up window titled 'Replenishment Plan' is overlaid on the table. It has the same 'Transaction Type' dropdown (set to 'All') and 'To Warehouse'/'From Warehouse' fields. Below these is a list of transaction types: 'All', 'Transfer Order', 'Purchase Order', 'Manufacturing Order', and 'Re-Package Order'. At the bottom of the pop-up are columns for 'Revision', 'Order Type', 'Quantity', 'Vendor', and 'Vendor Name'.

- Filter by Type
- Commit all or individual



Product Catalog 2022

Auto-Indexer (iSeries Performance Tuner)

Related Infor Applications:

- Enterprise Integrator: Power-Link (PL), System-Link (SL), Net-Link (NL)
- All Infor XA Applications
- Useful to IT Directors / Managers / iSeries Operations Personnel
- Performance management over global WAN connections

Business Issue:

- IBM recommends that all customers have an indexing strategy in place, which involves use of DBAs and understanding the tools available on an IBM iSeries for implementing an indexing strategy.
- Indexing requirements have increased due to the number of ways end users need to access information. Business users need to access data in any number of ways and by a seemingly random sequence and selection of data. This pushes the IBM i to build temporary indexes to improve data retrieval times. These temporary indexes do not remain on the system beyond their use. Requires a rebuild every time it is used again. It is this constant rebuild of indexes that once alleviated saves hundreds of hours of processing time per year.
- The process of using the IBM I Operations Navigator Index Advisor to build indexes is a very time consuming process for any customer. For those who do manage their indexes, this is a painfully slow process and as such, is always placed on the back-burner as more immediate issues take precedence. The expectation is that there will always be more indexes to review in the future.

What It Does:

- Guide Technologies now has the Auto-Indexer product that eliminates 98% of the work that is performed manually. Auto-Indexer provides customers with a package that will do more than what is considered best practice by IBM. The application not only performs the initial build of indexes required, but also monitors indexing needs over time and based on criteria provided, removes no longer advised indexes and prunes the content of the index advisor to retain only what is useful for further review.
- Auto-Indexer can optionally, generate source statements used to generate indexes for customers who need to retain source for compliance or recovery needs.
- The “set it and forget it” nature of the Auto-Indexer application is to preset information in control files that meet the customer’s needs. Background programs build indexes based on values entered. The package will create 98% of needed index requirements and allow the customer IT group to manage only the severest of exception cases.

Benefits:

- Overall performance improvement.
- Reduce or eliminate costly IBM iSeries processor and memory upgrades.
- Smooth out negative performance spikes.
- Available resources only work on index performance exceptions.
- Reduction of user calls related to slow performance.



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Auto-Indexer (iSeries Performance Tuner)

Set up:

The Auto-Indexer requires that a customer enter data into two control files. One controls how the indexes are to be managed and a second specifies which libraries should be included.

The 2 different business objects are:

1. Index Advisor Builder:
 - a. This control object establishes the overall set up of your index advising protocols. It is in this control object that a customer identifies what creates a build of an index, when it should be reviewed for removal, and how the index advisor file should be cleansed of data.
2. Libraries to Index:
 - a. Any table that the OS deems needs an index is set up in the IBM iSeries Index Advisor table. This means that test libraries, temporary libraries, development libraries could generate indexes if the Auto-Indexer were allowed to automatically create indexes for every file advised. This would create a lot of unnecessary overhead on the system. This object is used to identify which libraries should get indexes thus reducing the work load on your system(s).

Screen Shots:

Index Advisor Builder:



Default Attribute Entry - further details can be found in the Auto-Indexer user manual.

Times Index has been Advised	<input type="text" value="5"/>
Average Estimate Time to Build In Seconds	<input type="text" value="10"/>
MTI Used (How Often Temporary has been used?)	<input type="text" value="0"/>
Retain Source?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Output Source File	<input type="text" value="IDXSRC"/>
Output Library	<input type="text" value="GTXLIB"/>
Remove Advised Indexes?	<input checked="" type="radio"/> Yes <input type="radio"/> No
Month Since Last Used	<input type="text" value="6"/>
Remove Index Advices?	<input checked="" type="radio"/> Yes <input type="radio"/> No
Remove Used Times	<input type="text" value="1"/>
Remove Older Than	<input type="text" value="3 MONTHS"/>


Product Catalog 2022

Auto-Indexer (iSeries Performance Tuner)

The full product provides the following:



Advised Indexes Inquiry:

infor GTX - Advised Indexes			
File name	File name	Library name	Long file name 
CDSST00001	CDSSTG4	AMFLIBA	CDSSTG4_RADIX_INDEX_284
CDSST00002	CDSSTG4	AMFLIBA	CDSSTG4_RADIX_INDEX_285
CEBDT00001	CEBDTA4	AMFLIBA	CEBDTA4_RADIX_INDEX_157
CHKOB00001	CHKOBJ	AMFLIBA	CHKOBJ_RADIX_INDEX_122

Libraries to Index Maintenance:

infor GTX- Libraries to Index					
Schema Name	Schema Description	Change Date	Change User ID	Create Date	Create User
SLTKDBS	SYSTEM-LINK TOOLKIT - DATABA...	05/05/2016	CVELA	05/05/2016	CVELA
SLTKDBT	SYSTEM-LINK TOOLKIT - DATABA...	05/05/2016	CVELA	05/05/2016	CVELA

Index Builder Maintenance:

infor GTX- Index Advisor Builders							
Times Advised	MTI Used	Average Estimate	Remove Index Advices?	Months Since Last Used	Retain Source?	Output Library	Output Source File
1	0	1	Yes	3	Yes	GTXLIB	IDXSRC



Product Catalog 2022

A/R Collections & Follow-Up

Related Infor Applications:

- Financials (AM, IFM, Enterprise Financials)
- Accounts Receivable (AR)
- Customer Service Management (CSM or COM)
- Customer Relationship Management (CRMi)

Business Issue: Many companies have written systems “outside” their XA ERP to more closely manage and monitor their A/R collections. Ideally, a Collections Manager would have a quick “dashboard” that would show all the information in one place about a customer, an invoice, payments, aging, notes & activities, etc. It would be even better if it was developed in Powerlink with drill down capability and powerful reporting. Now, add the ability to have multiple contacts, phone numbers, and email addresses for a single customer with ability to add notes at either a customer or invoice level and you would have Guide’s A/R Collections & Follow-Up product.

What It Does:

- Provides seamless add-on capability within the Accounts Receivable department for all collections and customer / invoice follow-up activities
- The following attributes have been added as complements to the Infor ERP XA IDF environment:
 - Customer Receivables
 - Number of days from the Age Date
 - Number of days from the Due Date
 - Number of days from the first activity
 - Number of days from the last activity
 - Customer
 - Average number of days to pay
- Reporting can be done in many different ways based on these additional attributes and capturing of the data

Benefits:

- View and maintain contacts, phone numbers and e-mail addresses
- Create and track activities, including follow-up reminders
- Create and view notes at the customer and/or invoice level
- View all Customer Receivables and Collection Incidents for a customer
- Accounts Receivable Invoices can be selected for Collections automatically by date. The date selection can take place on one of four different dates:
 - Due date
 - Age date
 - First transaction date
 - Last transaction date



A/R Collections & Follow-Up

(H1) Change Collections -

File Display Maintain Customize Navigation Help

Collections

INC 0000033 Accounts Receivable Collections - Customer

Status

Subject: Accounts Receivable Collections - Customer

Type: Collections

Customer

Priority: Normal

Status: Open

Owner:

Assigned:

Name: The Saly Dog

Primary contact: Default Contact

Current contact: Default Contact

Mobile:

Account Duration CRM

Activity

Source	Type	Status	Priority	Subject	Target
Incident	Followup call	Planned	Normal	Open invoices	04/29/2015

Update Cancel Help

Customer Incident

Invoice Incident

Create Incident

Customer Receivables

	Days overdue	Invoice	Invoice amount	Pay to ad	Outstanding	Incident	First transaction
4,708	2	37,235.00	-4,035.00	33,200.00	INC 00000033	05/31/2002	
4,691	3	1,845.00	0.00	1,845.00	INC 00000034	06/17/2002	
4,677	5	11,100.00	0.00	11,100.00	INC 00000035	07/01/2002	
4,677	6	240.00	0.00	240.00	INC 00000035	07/01/2002	
3,900	79	1,500.00	0.00	1,500.00		08/16/2002	
		\$5	\$1,520.00	-4,035.00	47,885.00		

>> Added on 04/21/2015 at 9:39:37 AM by MILLER <<
 Talked to Debbie in Accounting. She apologized for delay and promised to have invoices paid by the end of the month. She questioned invoice 3. I changed this receivable to an Invoice Incident and assigned to Bob.

Pending



Product Catalog 2022

Item Availability & Indented Inventory Inquiry

Related Infor Applications:

- Customer Service Management (CSM or COM)
- Material Requirements Planning (MP or MRP)
- Materials Management (MM or IM)
- Procurement Management (PM or PUR)

Business Issue:

- Everyone uses the green screen item availability (Inventory Management, Item Availability - green screen option #5)
- Problem #1: it's green screen requiring another session and flipping between windows, not integrated via a right-click menu
- Problem #2: it starts with quantity on hand, and gives a running total of receipts and requirement, "similar" to ATP, but there is no ATP inquiry in the system outside of order entry
- Problem #3: both green screen ATP and Item Availability screens look only at single-level requirements, whereas Guide's product can be used to show true requirements based on a blow through of the BOM to see what is currently on-hand compared to what is needed based on order quantity
- Guide's product is intended to be a set of "execution" tools in Powerlink and not just for planning functions

What It Does:

- Item Availability:
 - Provides a Powerlink enabled interface to item availability at a line item and/or the item warehouse level
 - Replicates the visibility of item availability from the green screen and adds even more useful capabilities using the power of Integrator
 - Shows COs, MOs, POs, CMs, etc all in one easy to view window accessible from CO line item and/or item warehouse views
- Indented Inventory Inquiry:
 - Ability to see indented BOM inventory on-hand vs. requirements
 - Highlights in yellow the items in the BOM that are short based on requirements
 - Levels within the BOM and color-coded for easy readability even in complex BOMs

Benefits:

- No need for multiple open sessions when entering orders or researching item availability
- Ability to combine across warehouses to see total availability of any given part number
- Ability to create custom work benches and link / drill down as desired based on these Integrator objects and relationships
- Add / change attributes and columns to be shown in the various views
- You get both products bundled into one package to instantly increase customer service levels



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Product Catalog 2022

Item Availability & Indented Inventory Inquiry Screen Shots:

Item Availability

infor (DD) Change C.O. Line Item - 1 CO 12324, 100

File Display Maintain Customize Navigation Help

Default

1 Order: CO 12324 Item: 91004450 WLSGAC3 50x120.OPT

Description **WLSGAC3 50x120.OPT**

Quantity on-hand	25.000	Quantity on-order (production)	11.000
Days of Inventory on Hand	0.0	Quantity on-order (purchase)	20.000
Estimate annual usage	0.000	Quantity allocated (production)	0.000
		Quantity allocated (customer orders)	7.000

Type	Order	Due date	Order quantity	Open quantity	Quantity available	Name
	WHS 1	05/20/2015	0.000	25.000	25.000	GUIDE TECHNOLOGIES DEMO WRHS
	CO 12324	03/17/2015	2.000	2.000	23.000	Midwest Water Sports, Inc
	CO 12324	03/17/2015	1.000	1.000	22.000	Midwest Water Sports, Inc
	CO 12324	03/17/2015	3.000	3.000	19.000	Midwest Water Sports, Inc
	CO 12325	03/17/2015	1.000	1.000	18.000	Midwest Water Sports, Inc
	M009050	03/17/2015	2.000	2.000	20.000	
	M009080	03/17/2015	1.000	1.000	21.000	
	M009090	03/17/2015	1.000	1.000	22.000	
	M009120	03/17/2015	3.000	3.000	25.000	
	CO 12326	03/18/2015	2.000	2.000	23.000	Midwest Water Sports, Inc
	CO 12326	03/18/2015	1.000	1.000	22.000	Midwest Water Sports, Inc
	M009100	03/18/2015	2.000	2.000	24.000	
	M009110	03/18/2015	2.000	2.000	26.000	
	P001078	05/20/2015	20.000	20.000	46.000	Green Bay Packaging

Commission Overrides Comments Overview Allocations ATP Details BoM w/Inventory **Availability**

General Pricing Non-inventory Customer/Industry Item Hglds Releases Ship-to

Update Cancel Help



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Product Catalog 2022

Item Availability & Indented Inventory Inquiry (cont'd)

Screen Shots:

Indented Inventory Inquiry

(DD) Change C.O. Line Item - 1 CO 12320, 300

File Display Maintain Customize Navigation Help

Default

1 Order: CO 12320 Item: 1000 PC, 2.0 GHZ, DESKTOP

Level	Component	Item description	I/T	Extended quantity	On hand	Quantity per	UM
1	1100	Processor, 1.5 Ghz, Pc	1 = Assembly	4,000	0.000	1.000	EA
2	1200	Motherboard, 166 Mhz	1 = Assembly	4,000	-101.000	1.000	EA
3	1300	Memory Chip, 8 Mb	4 = Purchased	8,000	7,648.000	2.000	EA
3	1304	Motherboard, Blank	4 = Purchased	4,000	475,151.000	1.000	EA
3	1305	Motherboard Chip, 166 Mhz	4 = Purchased	4,000	218,079.000	1.000	EA
2	1204	Drive, Floppy	4 = Purchased	4,000	211,100.000	1.000	EA
2	1205	Drive, 10x Max Cd	1 = Assembly	4,000	68,417.636	1.000	EA
3	1310	Controller, 10x Max Cd	4 = Purchased	4,000	7,638.000	1.000	EA
3	1313	Laser, 10x Max Cd	4 = Purchased	4,000	58,119.636	1.000	EA
3	1316	Case, Cd	4 = Purchased	4,000	59,281.636	1.000	EA
2	3000	Drive, 2.1gb	4 = Purchased	4,000	68,274.636	1.000	EA
1	1104	Speakers	3 = Raw mat...	8,000	7,189.000	2.000	EA
1	1105	Mouse	4 = Purchased	4,000	42,397.000	1.000	EA
1	1106	Keyboard	4 = Purchased	4,000	24,742.000	1.000	EA
1	1107	Keyboard Ergo	4 = Purchased	4,000	24,286.000	1.000	EA
1	1109	Mouse Pad	4 = Purchased	4,000	290.000	1.000	EA
1	2000	Monitor, 14" Vga	4 = Purchased	4,000	92.000	1.000	EA

Commission Overrides Comments Overview Allocations ATP Details **BoM w/Inventory** Availability

General Pricing Non-inventory Customer/Industry Item Hglds Releases Ship-to

Update Cancel Help



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Product Catalog 2022

Guide Essentials Utility Toolkit

Related Infor Applications:

- All (across the board utilities that make your XA experience a cut above!)

Business Issue: Here at Guide we are constantly looking for ways to help you get the most out of your ERP solution. There are always niche areas that need to be filled due to the specifics of a market or your company. These are typically filled by customers developing a solution, workarounds, or by 3rd party solutions that address the specific need. Over the past 15+ years we have developed some very useful and powerful “utilities” that have come from just these types of niche needs.

What It Does:

1. Excel Base Price Upload (supports foreign currency):

- Excel plug-in to allow you to work 100% within Excel to update / add base pricing
- One click to download XA base price file into Excel, active prices only
- Login credentials to XA are set by user, automatically verifies login
- Use filters, sorts, and formulas to calculate new base pricing to fit your needs
- Ability to change pricing, UOMs, effective dates, and add new items and price data
- Can update across the board or selected subsets by product class, effective date, etc
- One click to retrieve current exchange rates from the Internet automatically
- Can use Internet exchange rates or manually override for individual currencies
- One click to upload new pricing to XA via System-Link
- Any errors are reported back in Excel with clear, easy to read messages
- Fix the data errors and resubmit only those updates to XA
- Full XA security is enforced and maintenance history preserved showing user, date, & time

2. Backup Manager:

- Configurable via a database, set exactly how and what libraries you want saved
- Fully supports custom libraries using the XA Pre-backup command
- Can create a save file in the AMFLIBx or individually based on your desires
- If using an AMFLIBx save file, the libraries will be saved as part of the standard XA save
- Option to close XA batches as part of the Backup Manager save process
- Supports both Save-to-Disk and Save-to-Tape
- The Post-backup command will clear the save file (to self-cleanse)
- Configurable to shut down sub-systems (including 3rd party) as part of the Pre-backup
- Configurable to restart sub-systems (including 3rd party) as part of the Post-backup

3. Auto-Start/Shutdown Utility:

- Configurable via a database, set exactly how and what sub-systems you want to start/stop
- Configurable to start/stop any 3rd party sub-systems as well that may have locks on XA files
- Restarts XA (Link Manager, U-jobs, and XA environments) when an IPL is performed (whether due to a power outage or scheduled shutdown)
- Database identifies which XA Environments and U-jobs to auto-shutdown and auto-start
- In case of a power outage, this utility can quickly shutdown all sub-systems you define





Product Catalog 2022

Guide Essentials Utility Toolkit

What It Does (continued):

4. **Extract IDF Maintenance History**
 - a. Extracts XA maintenance history into a table that can be queried
 - b. Select what history records you want to analyze quickly and easily
 - c. Generate reports and/or Excel files to filter, sort, and analyze as desired
 - d. Audit reports for any business area of interest to monitor can be generated directly from the maintenance logs
5. **Create/Refresh Environment** as a batch job (creates XA and User libraries):
 - a. Does much more than Link Manager
 - b. Can be scheduled, does not require a dedicated system
 - c. Ends jobs using files/libraries
 - d. Deletes logicals and files built over multiple libraries
 - e. Creates user libraries, not just XA libraries
 - f. Rebuilds logicals and views built over files in other libraries
 - g. Updates MMLIST
 - h. Grants object authority
 - i. Can add XA security to give users & developers authorities they do not have in production
 - j. Can add printer overrides so reports from test environment go to a different printer than production (or held)
 - k. Can clear old records from files in duplicated environment to save space (think IMHIST)
 - l. Logs each step so performance can be tracked
 - m. Can be restarted at any point
 - n. Parts can be run on demand
 - o. All this runs without user intervention. Schedule on the weekend and have a refreshed test environment on Monday
6. **2 for 1: IMPACT** - Identify and recompile programs that use XA files that are changed for release upgrade. Can be used for non-XA files also. *CPYSPLF* - With this utility a programmer can customize a printed report/form without modifying existing code. It can also be used to send one report to multiple printers.

Benefits:

- Efficiency in each area addressed by the utility
- Pre-built, flexible, proven, stable, supported, and maintained
- Annual updates provided by Guide to take advantage of any new Infor features
- Can be purchased as a “kit” at a reduced cost, or individually



Product Catalog 2022

Guide Essentials Utility Toolkit
Screen Shots:

Excel Base Price Upload (with Foreign Currency support):

After install, you will see a new tab
and toolbar in Excel.



One-click download, one-click upload.
Sort, filter, and subset on any column.
Change effective date, pricing, reason
code, etc with ease.



Use the Configure button to
customize security settings for
each user (only need to do this
once). All XA security rules are
fully enforced.

Site	Item Number	Item Revision	Price Effective	Pricing U.M.	Base Price	Item Price Class	Reason Code	EUR	GBP	CAD	JPY	FFR
32	1000	A	3/9/2014 EA		1,071.53	1000	VRPRICE	1,530.00	1,457.17	1,667	944.889	902
34	1000	A	3/9/2014 EA		1,542.50		VRPRICE	2,695.76	1,751.26			
35	1000	B	3/9/2014 EA		1,280.00		VRPRICE	1,748.60	1,135.93			
36	1000	C	3/9/2014 EA		1,310.92	1000	VRPRICE	1,819.26	1,181.86			
37	1000	D	3/9/2014 EA		1,145.99	1000	VRPRICE	1,590.38	1,011.17			
38	1000	GRI	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
39	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
40	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
41	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
42	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
43	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
44	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
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82	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
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86	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
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89	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
90	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
91	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
92	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
93	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
94	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
95	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
96	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
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98	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
99	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000
100	1000	1000	3/9/2014 EA		1,050.00		VRPRICE	1,457.17	1,667	944.889	902	1000

One-click
to retrieve
current
exchange
rates from
the
Internet.



Product Catalog 2022

EDI 2 ERP Solution

Related Infor Applications:

- Electronic Commerce (EC)
- Customer Service Management (CSM)
- Procurement Management (PM)
- Anyone using or wanting to use EDI

Business Issue: Do you have EDI needs that are not being met by your current solution? To get new customers or suppliers do they require you to transact with them using EDI? Many large customers and suppliers (automotive, big box retailers, etc.) require companies to transact with them using EDI to automate transactions and information flow. It is expensive for companies to invest in the needed middleware solutions to connect their ERP to an EDI VAN as required by the large customer / supplier. Standard EDI formats are being supplanted by standard OAGIS XML formats. Using a mapping tool such as ERP 2 EDI can allow a company to transact in either format if the business needs change.

- You know your ERP transactions very well, but do you know how to translate and transmit / receive these via the required EDI formats?
- Requires knowledge of ERP, Middleware, XML, EDI VANs and complex EDI formats.

What It Does:

- Can support all ERP transactions and EDI formats (in-bound and out-bound)
- Guide's solution is ERP and EDI VAN independent, providing upgrade transparency
- Increases accuracy of data and decreases duplication of data entry and errors

The Solution

Guide's ERP 2 EDI solution is the answer you're looking for! Make your company *easy to do business with* and you will retain customers and create new ones! Guide's ERP 2 EDI solution will deliver a complete solution from your ERP system (XA, Syteline, LN, etc.) to your trading partner's EDI VAN. ERP 2 EDI is a **one-stop solution**, using Guide's experienced Product and Services Team we will get you up and running and you can tell the business **"Yes We Can!"**

Benefits:

- 3rd party middleware can be expensive. Guide's ERP 2 EDI is lower cost, higher ROI
- Greatly reduced ongoing monthly costs, no need for 3rd party proprietary "middleware"
- Increase revenue when the business needs to transact with customers via EDI
- Lowering internal operating costs by transaction automation with suppliers = increased margins
- Secure, proven technology to ensure success by using industry standard formats
- ROI can be derived and presented to executive management, let us show you how
- Partnering with a highly experienced company in Guide provides quick implementation which equals lower cost and risk to you

Pre-Requisites:

- ION 10x Version 11 Connect 3P
- Related pre-requisites to support the full ION technology stack

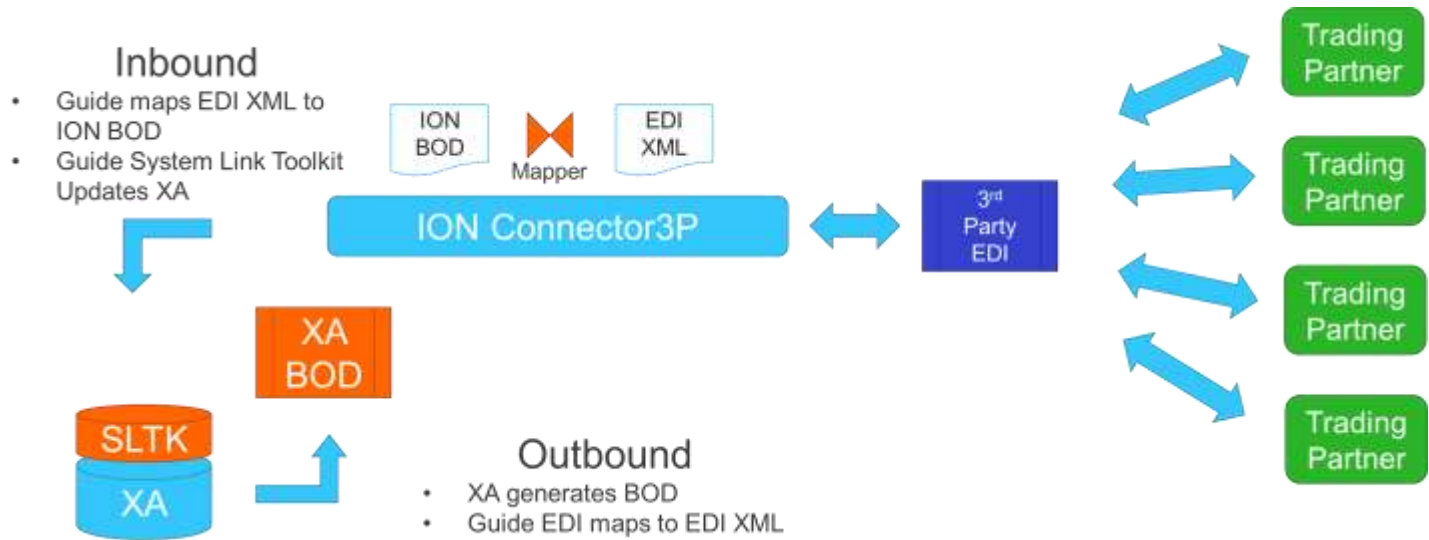


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EDI 2 ERP Solution

Screen Shots:



Outbound Transactions (ANSI X.12)

- EDI 856 Advanced Shipment Notice
- EDI 753 Routing Request
- EDI 832 Catalog
- EDI 997 Functional Acknowledgement
- EDI 865 Purchase Order Change Acknowledgement

Inbound Transactions

- EDI 846 Inventory Inquiry
- EDI 850 Purchase Order
- EDI 860 Purchase Order Change
- EDI 754 Routing Instructions
- EDI 861 Receiving Advice
- EDI 869 Order Status Inquiry



Product Catalog 2022

Promotions & Discounting System

Related Infor Applications:

- Customer Service Management (CSM or COM)
- Customer Relationship Management (CRMi)

Business Issue: Complex promotion programs are great for sales and marketing, but are often difficult to implement during order entry. Many times manual overrides and spreadsheets are needed to enter orders properly when applying discounts. Reporting over these to do trend analysis and measuring promotion programs is often very difficult or impossible. Using price books in XA can only get you so far and still require manual overrides for even moderately complex promotions.

What It Does:

- Built in Integrator, but as a standalone system with hooks into Order Entry via user exits
- Flags exceptions and allows you to define workflow rules
- Significantly improves data quality & history: gives you the ability to see where issues exist
- Tightly integrated with XA data: price books, customers, terms, etc.
- Tracks sales & promotions history: price, cost, discount, terms, etc. as of the time of sale
- Can override order details as needed at time of order entry
- Powerful reporting & metrics because of the data stored
- Ability to interface to external Finance & Sales systems if needed
- Specialized for manufacturers to the retail industry

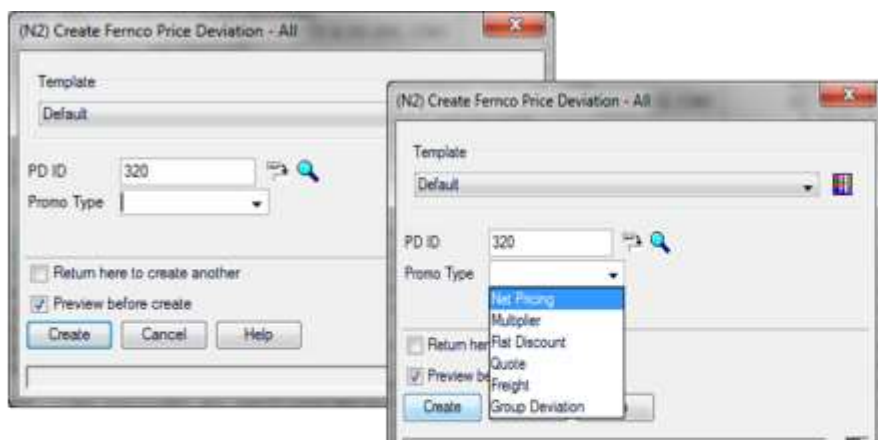
Benefits:

- Sales reporting and metrics based on how the orders were entered
- Use workflow to approve creation of promotions
- Helps you to clean up data for pricing, customer class, terms, etc
- Effective dates can automatically start and end promotions
- Capability to setup, maintain, and execute the most complex promotion and discounting schemes
- Tracking and analysis of actual results compared to expected results
- Can integrate to other Financial and CRM systems if needed
- Eliminates manual overrides and complex spreadsheets

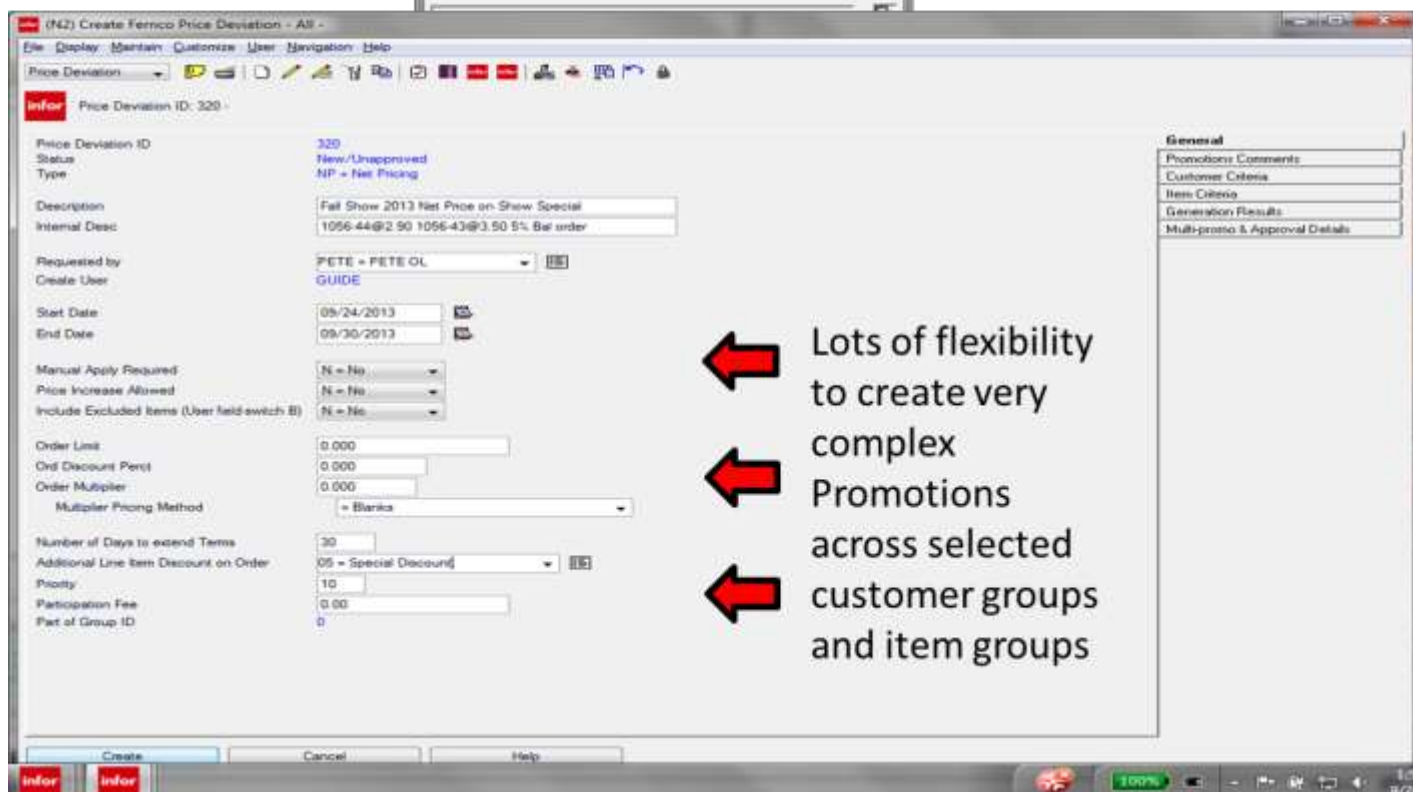


Product Catalog 2022

Promotions & Discounting System Screen Shots:



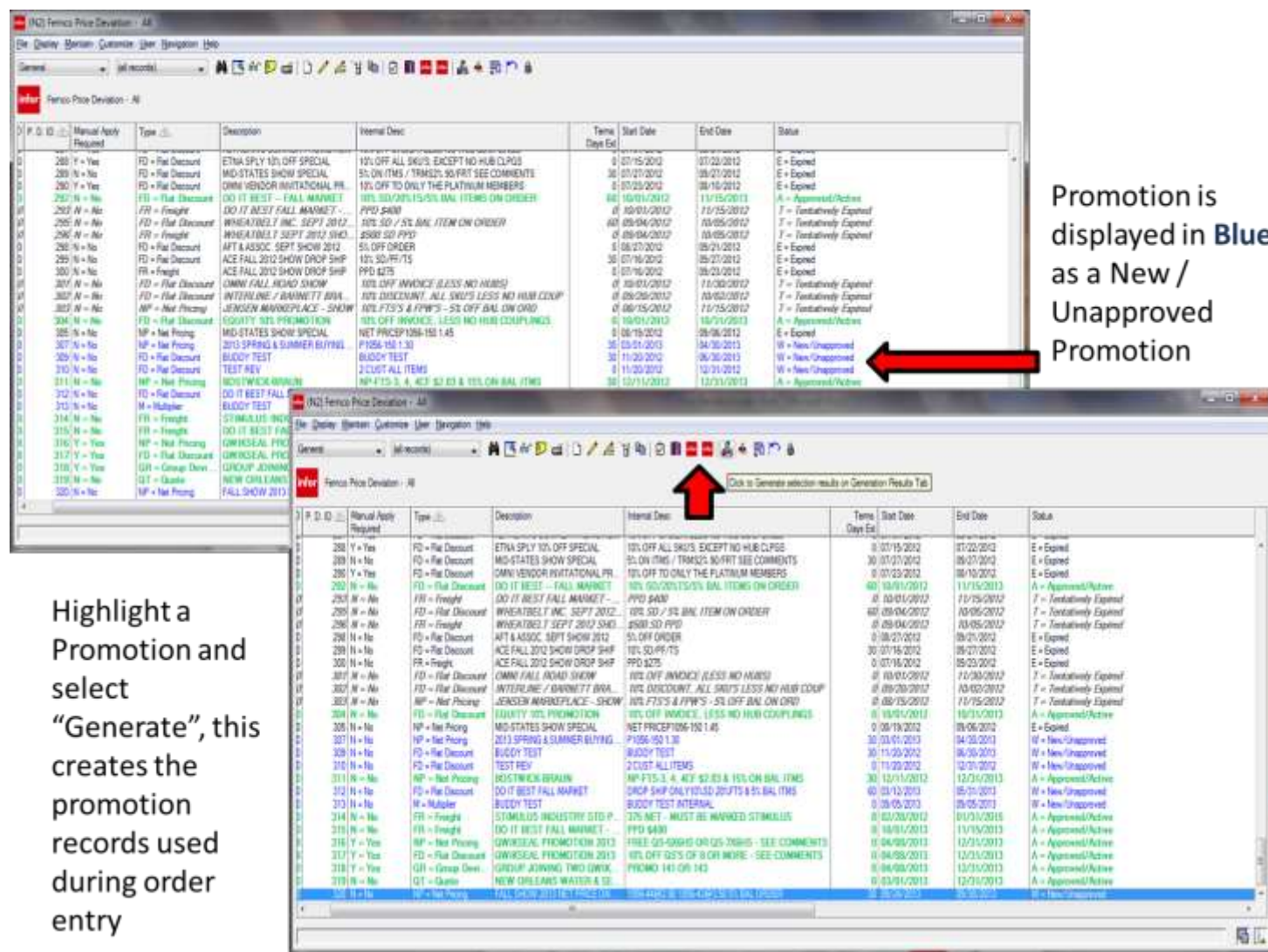
Start a New Promotion, assign an ID and pick a Type



Lots of flexibility to create very complex Promotions across selected customer groups and item groups

Product Catalog 2022

Promotions & Discounting System Screen Shots:



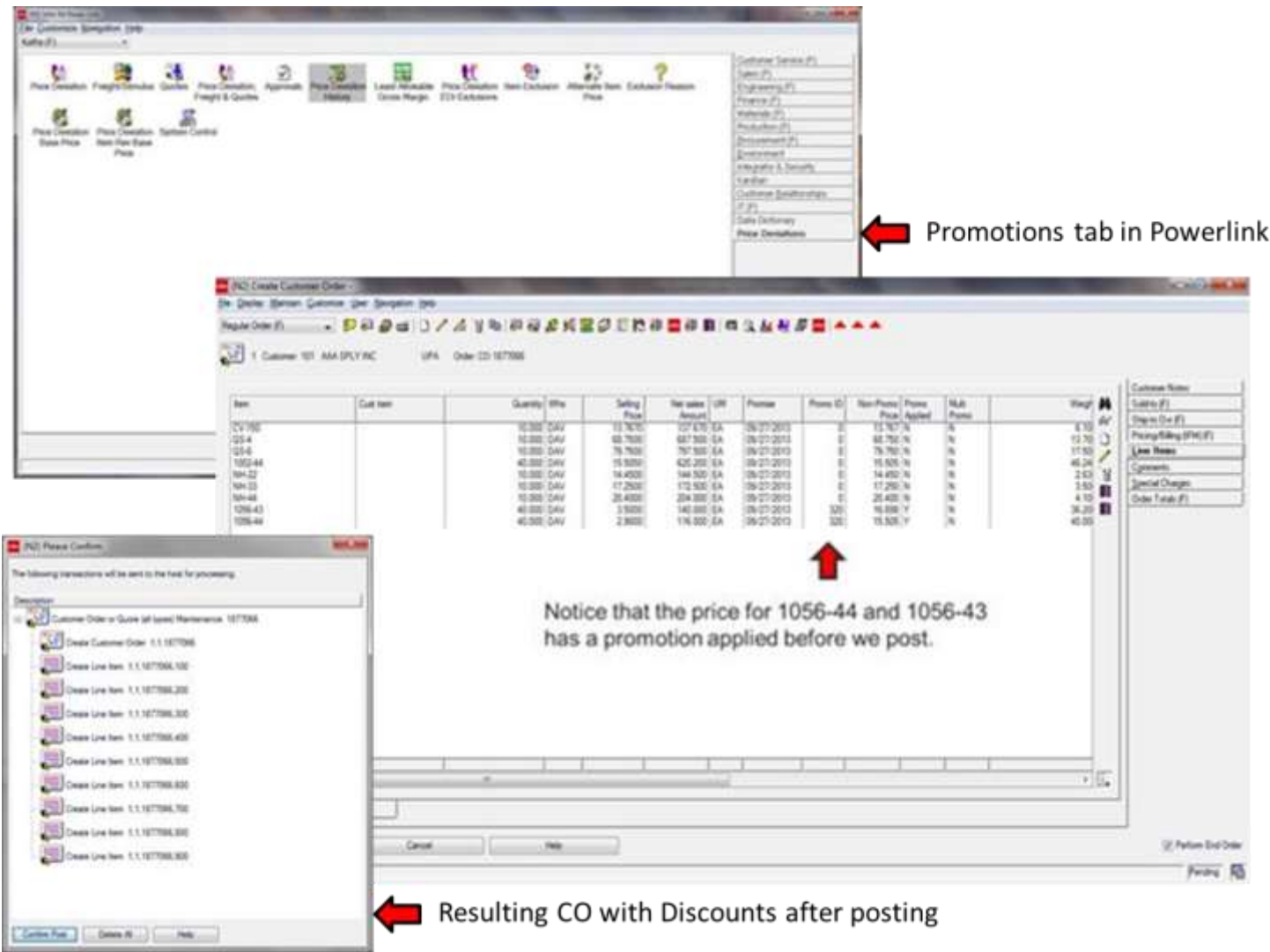
Promotion is displayed in **Blue** as a New / Unapproved Promotion

Highlight a Promotion and select "Generate", this creates the promotion records used during order entry

P.D. ID	Manual Apply Required	Type	Description	Internal Desc	Term Days	Start Date	End Date	Status
280	Y = Yes	FD = Flat Discount	ETNA SPLY 10% OFF SPECIAL	10% OFF ALL SKIS, EXCEPT NO HUB CLIPS	30	07/15/2012	07/22/2012	E = Expired
281	N = No	FD = Flat Discount	MID-STATES SHOW SPECIAL	5% ON ITEMS / TRMS2% 30 FRIT SEE COMMENTS	30	07/27/2012	08/27/2012	E = Expired
282	Y = Yes	FD = Flat Discount	OMNI VENDOR INVITATIONAL PR.	10% OFF TO ONLY THE PLATINUM MEMBERS	0	07/25/2012	08/16/2012	E = Expired
292	N = No	FD = Flat Discount	DO IT BEST FALL MARKET	10% 100/20/15/5% BAL. ITEMS ON ORDER	60	10/01/2012	11/15/2012	A = Approved/Active
293	N = No	FR = Freight	DO IT BEST FALL MARKET	PPD \$400	0	10/01/2012	11/15/2012	T = Tentatively Expired
294	N = No	FR = Freight	WHEATBELT INC. SEPT 2012	10% 50 / 5% BAL. ITEM ON ORDER	60	09/04/2012	10/05/2012	T = Tentatively Expired
295	N = No	FR = Freight	WHEATBELT SEPT 2012 SHD.	\$500 50 PPD	0	09/04/2012	10/05/2012	T = Tentatively Expired
296	N = No	FD = Flat Discount	AFT & ASSOC. SEPT SHOW 2012	5% OFF ORDER	0	08/27/2012	09/21/2012	E = Expired
297	N = No	FD = Flat Discount	ACE FALL 2012 SHOW DROP SHIP	10% 50/FR/TS	30	07/16/2012	08/27/2012	E = Expired
298	N = No	FR = Freight	ACE FALL 2012 SHOW DROP SHIP	PPD \$275	0	07/16/2012	08/27/2012	E = Expired
307	N = No	FD = Flat Discount	OMNI FALL ROAD SHOW	10% OFF INVOICE (LESS NO HUBS)	0	10/01/2012	11/30/2012	T = Tentatively Expired
308	N = No	FD = Flat Discount	INTERLINE / BARNETT BVA	10% DISCOUNT. ALL SKIS LESS NO HUB COUP	0	09/26/2012	10/02/2012	T = Tentatively Expired
309	N = No	NP = Net Pricing	JENSEN MANUFACTURE - SHOW	10% FTS'S & P/P'S - 5% OFF BAL ON ORD	0	09/05/2012	11/15/2012	T = Tentatively Expired
309	N = No	FD = Flat Discount	SECURITY 2012 PROMOTION	10% OFF INVOICE (LESS NO HUB COMPLAINS)	0	10/01/2012	11/15/2012	A = Approved/Active
325	N = No	NP = Net Pricing	MID-STATES SHOW SPECIAL	NET PRICE/100-150 1.45	0	08/16/2012	09/06/2012	E = Expired
327	N = No	NP = Net Pricing	2013 SPRING & SUMMER BUYING	P1256-150 1.30	30	03/01/2013	04/30/2013	W = New/Unapproved
329	N = No	NP = Net Pricing	BUDDY TEST	BUDDY TEST	30	11/20/2012	06/30/2013	W = New/Unapproved
310	N = No	FD = Flat Discount	TEST REV	2 CUST ALL ITEMS	0	11/20/2012	12/31/2012	W = New/Unapproved
311	N = No	NP = Net Pricing	REISERWICK BVA	NP FTS 3, 4, 407 \$2.03 & 15% ON BAL. ITEMS	30	12/11/2012	12/31/2012	A = Approved/Active
312	N = No	FD = Flat Discount	DO IT BEST FALL MARKET	DO IT BEST FALL MARKET	60	03/12/2013	05/31/2013	W = New/Unapproved
313	N = No	N = Multiplier	BUDDY TEST	BUDDY TEST INTERNAL	0	05/05/2013	05/05/2013	W = New/Unapproved
314	N = No	FR = Freight	STIMULUS INDUSTRY STD P.	27% NET - MUST BE MARKED STIMULUS	0	02/20/2013	03/31/2013	A = Approved/Active
315	N = No	FR = Freight	DO IT BEST FALL MARKET	PPD \$400	0	10/01/2012	11/15/2012	A = Approved/Active
316	Y = Yes	NP = Net Pricing	GWKSEAL PROMOTION 2013	FREE GS-5000S OR GS-7000S - SEE COMMENTS	0	04/08/2013	12/31/2013	A = Approved/Active
317	Y = Yes	FD = Flat Discount	GWKSEAL PROMOTION 2013	10% OFF GS'S OF 5 OR MORE - SEE COMMENTS	0	04/08/2013	12/31/2013	A = Approved/Active
318	Y = Yes	GR = Group Dev.	GROUP JOINING TWO (2) GR.	PROMO 141 OR 143	0	04/08/2013	12/31/2013	A = Approved/Active
319	N = No	QT = Quote	NEW ORLEANS WATER & IS.		0	03/01/2013	12/31/2013	A = Approved/Active

Product Catalog 2022

Promotions & Discounting System
Screen Shots:



Promotions tab in Powerlink

Notice that the price for 1056-44 and 1056-43 has a promotion applied before we post.

Resulting CO with Discounts after posting



Product Catalog 2022

Web-Based PO Requisition System

Related Infor Applications:

- Supplier Exchange
- Procurement Management (PM or PUR)

Business Issue: The business needs MRO supplies to *keep the business running*, but where is that tool you need on this job? What if you had an *urgent need for parts* in order to keep a work order on schedule? You know a requisition was submitted *but where is it?* You need to know now, it's holding up production! *Manual processes are littered with lack of control, inefficiency, lack of visibility, and non-value added work.*

What It Does:

- Metrics and audit controls are out-of-the box, more can be added.
- Increase efficiency immediately and watch your costs drop while visibility and accuracy increase.
- Notifications and alerts can be delivered on any device, anywhere for fast response.
- Store all documents, emails, notes, etc related to the requisition in one place.
- Get control with Guide's solution! Guide's Web-based PO Requisition System is *highly flexible and customizable* to fit your role and what you want to see, when you need to see it.
- It is *tightly integrated with your XA ERP* to eliminate redundancy and data integrity issues.
- Guide's Web-based PO Requisition System brings *visibility and control!* In seconds you can know exactly the status of that Req and who to contact.
- It is *web-based*, making the information *easily accessible from any device, at any time, from anywhere, globally!*

Benefits:

- Visibility to track status, provide backup approvers, and escalation
- A system that works globally, from anywhere on any device
- Web-based! Geographic and device independent to provide centralized control and remote access
- Tightly integrated to Infor XA and highly customizable
- Flexible sorting and searching to find your data quickly
- Pre-defined business rules to control roles and workflow
- Adapts easily as personnel and roles change
- Secure and role-based to protect your data and control access & visibility



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Product Catalog 2022

Web-Based PO Requisition System
Screen Shots:

You are in the Main Screen

Drop Down Menu to Sort

User ID

Range for Searching

Create new Requisition

Update = Refresh

Requisition Maintenance - ASXERO

Home

Show: All Start Date: 5/15/2012 End Date: 6/14/2012

Requisition	Ext. Description	Date Created	Status	Item	Quantity
R478152	ext. des 1	06/14/2012	Pending Approval	OS01	98
R478147	Testing 1	06/14/2012	Buyer Review	MRO TEST	100
R478146	per note1	06/14/2012	Denied	ST02	200
R478144	plating the pulleys with cooper	06/12/2012	Buyer Review	PL02	30
R478143	wrench 3/4	06/12/2012	Incomplete	ST02	14
R478142	ref.267-12v	06/12/2012	Pending Approval	RM01	56
R478129	test 1	05/17/2012	Buyer Review	RM01	250

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Product Catalog 2022

Summary

Guide's product offerings are designed to help you get the most out of your ERP investment. They are proven, stable, supported, and enhanced to stay current with the latest releases of your ERP system as new technologies and functionality emerge.

Contact Us

Please contact us for more information, pricing, or to schedule a demo on any of these products.

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