

Infor ERP LN

➔ More than 25 years of manufacturing experience is built into Infor ERP LN.



Do business better.

If there is one challenge common to all enterprising manufacturers today, it's change. You must have the agility to respond to business pressure, to be able to adapt on an ongoing basis, and to reconfigure your business model quickly in order to meet customer demand. The growing complexity of your supply chain makes the challenge even more complicated, as sourcing and subcontracting arrangements extend beyond your traditional business landscape, perhaps even globally. Particularly in the industries of high tech and electronics and industrial equipment and machinery, as well as in many other manufacturing industries, change is also driven by the need for a greater focus on aftermarket services in the quest to keep your customers over the long term. The right information technology partner can help you achieve your goals—and meet the challenge of change.

Leverage experience.

At Infor™, our manufacturing professionals—many with more than 25 years of experience—are helping companies like yours solve their toughest business challenges. This experience is built into Infor ERP LN.

- *Local operations and global support.* Using Infor ERP LN, you have all the tools you need to compete wherever you want to, easily managing complex supply chains and international sourcing and subcontracting arrangements.
- *Low total cost of ownership.* Infor ERP LN is easy to deploy, integrate, maintain, and use. By supporting multiple platforms and multiple languages, including multi-byte and

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Unicode®, it requires fewer customizations. What's more, upgrades no longer mean major disruption. New Infor ERP LN capabilities are provided through easy-to-implement Feature Packs.

- *Multi-tier user adaptability.* Infor ERP LN supports the requirements of various roles across your organization, so regardless of tier or function, users have the information they need to make the right decisions quickly.

Get business specific.

With Infor ERP LN, you can rely on a solution that is built, serviced, and managed by manufacturing professionals, with the features you need to compete globally—including specific functionality to meet the needs of many manufacturing industries.

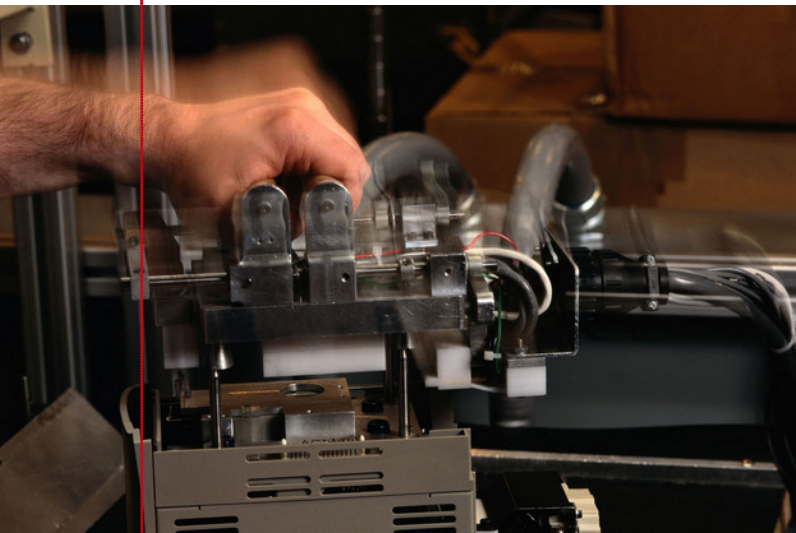
- *Business process mapping*—A unique, embedded workflow-enabled graphical Dynamic Enterprise Modeler lets you map your operations and processes to the system and maintain them over the long term. The result is complete global, multi-plant organization and supply chain management. Support for ISO 9000 and similar standards is provided.
- *Planning engine*—Offering capabilities not usually found in an ERP system, Infor ERP LN delivers a holistic view across all demand and capacity that puts you in control of the entire customer lifecycle, from order taking through manufacture and distribution and aftermarket service.

- *Resource productivity tools*—For mixed-mode manufacturing and project-based operations, Infor ERP LN helps control work in process and reduces costs by optimizing resource utilization. A choice of flexible manufacturing options prevents “lock-in” to a single production mode.
- *Service-oriented architecture*—Infor Open SOA, the service-oriented architecture on which Infor ERP LN is built, helps you create strong bridges with your supply chain through standards-based, loosely coupled integration (OAGIS 9.0 BOD, J2EE®, SOAP, and WDSL) and complete support for web services.
- *Integration on the desktop*—Infor ERP LN delivers information to the employee's desktop for ultimate usability and better decision-making. It's one of the reasons *Computerwoche* magazine awarded Infor ERP LN the best usability rating among leading business software solutions.
- *Infor MyDay*—To further improve the user experience, Infor ERP LN lets users add their own specific data to business objects such as partners, items, requisitions, and sales orders without having to customize the system. Infor MyDay provides various views of your key manufacturing data, consolidating information from virtually any data source you need to access and delivering it to you in a single screen viewable from your desktop or laptop. Infor MyDay delivers information specific to your role within the organization, delivering predefined metrics and reports with data views specific to your role. For example, with Infor MyDay, a production planner can stay on top of KPIs such as Planned v. Actual Production, Unplanned Scrap by Reason, Resource Utilization, and On-time Completion.

Infor ERP LN includes these key components:

Planning

Meet changing customer expectations—as well as profit, production, lead-time, and regulatory compliance objectives—with a sophisticated planning engine that consolidates multiple planning methods into one application and provides a holistic view of capacity and demand. The Planning component controls planning flow and facilitates demand planning for increased forecasting accuracy.



Manufacturing

The core of Infor ERP LN, Manufacturing is a supremely flexible and highly functional component that supports a wide range of manufacturing typologies—including common modes and Lean Manufacturing through use of just-in-time (JIT) material control and assembly control. It also offers complete configurable product capabilities, from standard product variations to highly complex configurations.

Finance

This multi-site, multi-currency, fully integrated financial component meets global GAAP standards and allows for reconciliation of balance sheets, profit and loss statements, and cash flow figures over different entities. It provides a solid financial foundation with flexible, user-defined general ledger, accounts receivable, and accounts payable components.

Warehousing

Using barcoding and the latest radio frequency identification (RFID) technology, the Warehousing component facilitates inventory planning and inventory tracking with serial tracking of high-volume serialized items. It also enables JIT material supply from warehouses, suppliers, and production, including the use of Kanban numbers to trigger and start multi-company warehouse transfer orders.

Freight Management

Manage your own transportation needs with transport-planning and freight-rating for the inbound and outbound flow of goods. With Freight Management, you can select carrier and service levels at the time of order entry based on anticipated freight cost levels and transportation lead times. You can also operate your warehouse based on your transportation plan.

Procurement

Every manufacturer requires robust direct materials purchasing. Procurement provides centralized and decentralized order/contract management capabilities, smoothly handling requisitions, requests for quotations, vendor rating, purchase contracts, purchase schedules, purchase order control, returns management and consignments, and procurement statistics and history.

““ The interface has helped our users be more efficient in getting to the data they need. Our focus is to get as much power into our users’ hands as we can, and LN is giving us a better opportunity to do that. ””

JEFF ADAMS, CIO, BELDEN BRICK

Sales

This fully integrated sales solution deftly handles quotes, order taking, order tracking and acknowledgements, contracts, pricing, discounts, promotions, scheduling, and product configuration. It streamlines the order management process by allowing you to customize order entry procedures for different items or customers, and provides support for handling and releasing of schedules (including push and pull).

Enterprise Service Management

Turn your aftermarket into a profit center. Enterprise Service Management offers the functionality needed to manage the “as-built” to “as-serviced” transition with back-to-base and field-based repair, maintenance, and installation services. Included are service order control, configuration management, contract and sub-contract management, call management, and problem resolution tools.

Project

Project and manufacturing resource management are brought together in one environment with this component. It provides real-time control for all aspects of project manufacturing, from estimates and bids through site installation and maintenance. Integration with Microsoft® Project and Office facilitates scheduling and contracts.

Quality Management

Providing a parameter-controlled interface with sales, purchasing, and production orders, as well as with inventory, location, and lot control, Quality Management facilitates the automatic or manual creation of inspection orders, and blocks inventory and order procedures until inspection results are received. It also oversees sampling and test requirements related to user-defined inspection needs.

Product Lifecycle Management

This component lets you close the gap between engineering and other departments. Detailed product information is easily accessible, so employees from purchasing to production can improve decision-making. Automated transactions have reduced internal approval time at some companies by as much as 50 percent.

In addition to the above, Infor ERP LN also integrates with the broad set of solutions Infor provides, many of which are relevant to the complex challenges manufacturers face, including Infor HCM (Human Capital Management), Infor CRM (Customer Relationship Management), Infor SCM (Supply Chain Management), and more.

See results now.

Infor ERP LN provides the foundation to improve business efficiency, customer service, and manufacturing productivity. From selling and sourcing to production and fulfillment, it provides clear visibility across your business, helping you automate and manage the business processes you need to win today. You'll see improvements in transparency of data to address your challenges, with a return on investment you don't have to wait for. Infor ERP LN lets you:

- Compete globally by supporting multiple locations, multiple partners, and complex supply chains.
- Achieve optimum lean manufacturing processes.
- Improve quality management and compliance.
- Deliver orders on time, every time.
- Increase production accuracy and manage by exception.
- Leverage innovative technologies.

Your users will notice a difference, too. With Infor ERP LN's streamlined transaction processing, the number of screens and mouse clicks is reduced to a minimum. Ultimately, Infor ERP LN lets you do business better by giving you the flexibility to pursue opportunity—and meet customer demand—wherever in the world you find it.

About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit www.infor.com.

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